

March 1, 2023

Kimberly N. O'Brian Kathryn H. Bowman Louisiana Public Service Commission 602 North Fifth Street (Galvez Building) (70802) P.O. Box 91154 Baton Rouge, Louisiana 70821-9154

Re: RFP 23-05, Docket No. X-36646, Louisiana Public Service Commission, ex parte. In re: Audit of Purchased Gas Adjustment Clause filings for the natural gas division of Entergy Louisiana LLC for the period of January 2021 through December 2022

#### Dear Kimberly and Kathryn:

Please find attached London Economics International's ("LEI") proposal to act as an outside independent technical consultant and assist the Louisiana Public Service Commission ("LPSC") with Docket No. X-36646 referenced above. LEI offers a total indicative budget of \$62,453 including professional fees, travel, and other expenses.

LEI is uniquely qualified for this role. LEI has extensive experience with public utility audits, including the Entergy Louisiana LLC FAC audit for 2016 through 2019 (Docket No. X-35523). We are familiar with the Midcontinent Independent System Operator ("MISO") region. We have extensive experience working for regulators across the United States.

There are no actual or potential conflicts of interest for LEI in performing the contractual obligations contemplated in this RFP. LEI is not currently working for a utility and/or investor in utilities operating in Louisiana, or any of their subsidiaries. To our knowledge, we are not advising, nor have a financial interest in, any potential bidders in a future competitive procurement for major resources in Louisiana.

If you have any follow-up requests or questions with respect to this submission, please do not hesitate to reach out to me at the contact information below.

Sincerely,

Mano M Jayon

Marie N. Fagan, PhD Chief Economist T: (617)-933-7205, E: marie@londoneconomics.com

Proposal responding to RFP 23-05 to serve as an independent technical consultant to Commission's audit of Entergy Louisiana LLC Purchased Gas Adjustment Clause filings for the period of January 2021 through December 2022 (Docket No. X-36646)



prepared for the Louisiana Public Service Commission by London Economics International LLC

### March 1, 2023

London Economics International LLC ("LEI") is pleased to submit this proposal to the Louisiana Public Service Commission ("LPSC" or "the Commission") to serve as the outside independent technical consultant in the matter of Docket No. X-36646, "Audit of Purchased Gas Adjustment Clause Filings for the natural gas division of Entergy Louisiana LLC for the period of January 2021 through December 2022." LEI is a leading energy consulting firm with over 20 years of experience advising regulators, electric and natural gas utilities, private firms, and specific customer classes across the United States and Canada as well as among international jurisdictions on tariffs, ratemaking, and renewable energy. LEI has worked with regulators, including the LPSC Staff, on many occasions and has experience testifying on a variety of issues.

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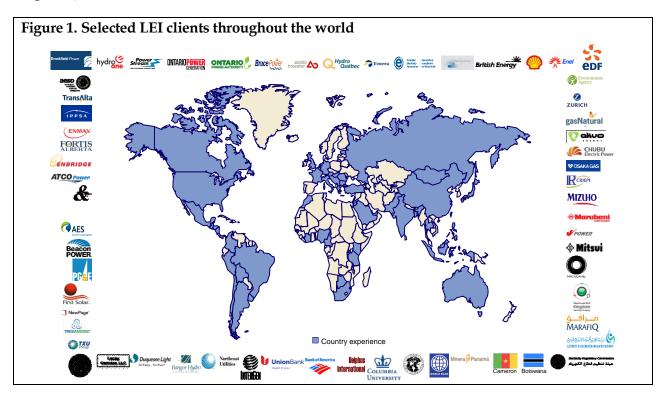
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# 1 Bidder information

LEI is a global economic, financial, and strategic advisory professional services firm specializing in energy and infrastructure. The firm combines a detailed understanding of specific network and commodity industries, such as electricity generation and distribution, with sophisticated analysis and a suite of proprietary quantitative models to produce reliable and comprehensible results. The firm had its start in the initial round of privatization of electricity, gas, and water companies in the United Kingdom. Since then, LEI has advised private sector clients, market institutions, regulators, and governments on policy initiatives, market and tariff design, asset valuation, market power, and policy, and strategy in virtually all deregulated markets worldwide (see Figure 1).



The following attributes make LEI unique:

- *clear, readable deliverables* grounded in substantial topical and quantitative evidence;
- *extensive experience with management auditing* enables LEI to provide benchmarking and comparison to industry best practices;
- *wealth of knowledge of energy and infrastructure regulation* worldwide enables LEI to provide expert testimony services on regulatory best practices and innovation;
- *balance of private sector and governmental clients* enables LEI to advise both regarding the impact of regulatory initiatives on private investment and the extent of possible regulatory responses to individual firm actions; and
- US-wide and worldwide experience backed by multilingual and multicultural staff.

London Economics International LLC 717 Atlantic Avenue, Suite 1A Boston, MA 02111 www.londoneconomics.com contact: Marie Fagan/Barbara Porto marie@londoneconomics.com 617-933-7205

## 1.1 Background and staffing

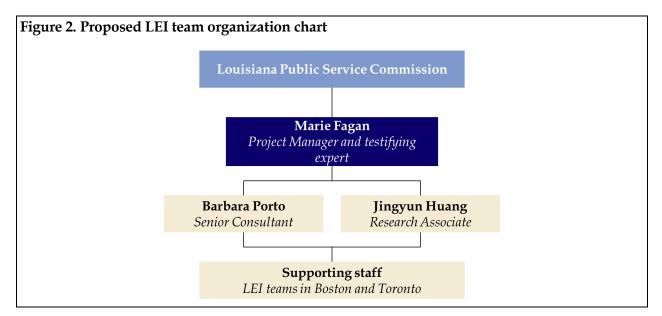
LEI is extremely well-qualified to serve as a technical consultant to the LPSC. As described in detail in Section 2, LEI has direct experience conducting management and compliance audits including the Entergy Louisiana LLC ("ELL") FAC audit for 2016 - 2019 (Docket No. X-35523); the firm has broad experience in regulatory economics and cost allocation, including analytical and audit capabilities. LEI understands the regional power and gas markets in the Midcontinent Independent System Operator ("MISO") region, producing semi-annual market outlooks based on LEI's detailed production simulation model of MISO. LEI also understands the perspective and objectives of state regulators, having worked with many regulators. The firm has experience providing testimony to state commissions on issues, including utility audits, regulatory economics, cost allocation, market power, retail competition, and other issues.

Based on the requirements of the engagement, LEI has gathered a select team of professionals with the required qualifications to assist the LPSC. The team possesses considerable independent assessment expertise, analytical and technical capabilities, experience auditing fuel and power management compliance, and expertise in competitive power markets, including MISO.

There will be three key personnel assigned to this project. Additional staff members and resources will be available on an as-needed basis. Key staff members assigned are as follows:

- Marie Fagan, Chief Economist
- Barbara Porto, Senior Consultant
- Jingyun Huang, Research Associate

*Marie Fagan* will have overall responsibility for the project and will act as Project Manager and testifying expert. *Barbara Porto* will serve as Senior Consultant. *Jingyun Huang* will serve as a core team member. In addition, LEI staff will provide additional support as needed.



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## **1.2** Brief bios of key staff assigned to the project

**Marie Fagan**, Chief Economist at LEI, will serve as the **Project Manager** for this engagement, and **expert witness**. With over 30 years of experience in research and consulting for the energy sector, Marie's career has spanned international upstream and downstream oil and gas, global coal, as well as North American gas and power markets. She has advised C-suite industry clients, buyside and sell-side financial clients, as well as legislators and regulators. For state agencies, she has served as an expert witness and managed lengthy, high profile projects. She also served as the Project Manager and lead expert in the ELL FAC audit (Docket No. X-35523), the Cleco FAC audit (Docket No. X-35522), the Audit of Cleco's Storm Cost (Docket No. X-35990), and several other projects for the Commission.

**Barbara Porto** is a Senior Consultant at LEI where she lends her knowledge and skills to the firm's technical engagements with regulators, utilities and private equity firms in the US and abroad on issues regarding project evaluation, tariff design, investment strategic consulting, litigation support, as well as power price forecasting and market analysis. Barbara has been a key member of LEI auditing teams, examining utilities' operations, staffing, plant performance, and power market participation. She has experience in coordination and execution of utility management/performance auditing, and served as core team member for many of LEI utility audits, including for the ELL FAC audit (Docket No. X-35523) and the Cleco FAC audit (Docket No. X-35522).

**Jingyun Huang** is a Research Associate at LEI. Jingyun's experience and subject matter expertise comprises power market design, tariff design, renewable energy project evaluation, power market modeling, and market analysis. She has served as an analyst for LEI utility audit projects.

Full CVs of the key team members are available in Section 6.

# 2 Qualifications and experience

This section outlines LEI's understanding of the engagement and selected relevant experience.

## 2.1 Understanding of the engagement

LPSC is seeking audit services to investigate the natural gas division of Entergy Louisiana LLC's ("ELL") Purchase Gas Adjustment Clause ("PGA") filings, identify any irregularities related to purchased gas costs by the utility. The audit includes a review of ELL monthly comprehensive purchase gas adjustment schedules, and price risk management guidelines for purchased gas for the period spanning January 2021 through December 2022. As outlined below, LEI is very familiar with accounting standards and practices as well as fuel and power cost allocation regulations for utilities and has experience analyzing the costing methodologies utilized by public service and/or utility commissions. LEI is also familiar with relevant LPSC General Orders, in particular, the PGA Order, (Docket No. U-22407), as described below.

## 2.1.1 Overview of the ELL system

ELL is part of Entergy Corporation's vertically integrated utilities segment. The natural gas division of ELL owns and operates 2,400 miles of natural gas distribution infrastructure and delivers gas to approximately 96,000 residential, commercial, and industrial customers in Baton Rouge.<sup>1</sup> ELL also serves 1.1 million retail electric customers in 58 parishes.

ELL's retail natural gas rates and business practices are regulated by the LPSC, and reviews may result in refunds to customers. ELL's business practices are also regulated by the Federal Energy Regulatory Commission ("FERC"), and other charges such as Gas Research Institute ("GRI") and Annual Charge Adjustment ("ACA") are subject to FERC's approval.

## 2.1.2 Purchased Gas Adjustment Clause

The Commission's General Order dated April 16, 1971 (Docket No. U-22407), regarding the development of standards governing the treatment and allocation of purchased gas costs by natural gas utility companies, allows a utility to pass on to its customers substantially the cost of natural gas purchased for utility customers.

The PGA allows utilities to recover the cost of fluctuations in direct costs for purchased gas, on an ongoing basis, without the need to conduct a full rate case. Typically, utilities are prohibited from charging a rate other than the rate approved by the LPSC in a base rate case. The PGA was created due to historical volatility in costs for purchased gas.

The implementation of the PGA has two components. The first is a base rate which allows utilities to recover non-gas costs (the non-gas component of the charged sales rates is determined by the LPSC). The second component allows for cost recovery of the gas sold by the utility and is

<sup>&</sup>lt;sup>1</sup> Entergy Louisiana, LLC. "About us." <<u>https://www.entergy-louisiana.com/about-us/</u>>

adjusted on a monthly basis. The Commission, however, continues to have the ability to exercise its ratemaking, *after the fact.* As such, the PGA costs are subject to periodic audits by the LPSC.

The key attributes of the PGA methodology include:

- 1. Use of on-system lost and unaccounted-for gas ("LUFG")<sup>2</sup> which is allocated between PGA and other customers on a volumetric basis, unless an alternative approach is warranted and approved by the Commission;
- 2. Use of projected gas purchased cost (based on NYMEX index prices) allowed if the actual price of supply is unknown;
- 3. Use of over/under recovery to provide a true-up or reconciliation of actual recoverable costs to actual recovery revenues, based on jurisdictional sales<sup>3</sup>, which also includes a calculation of carrying charges (interest rate) consistent with the standards adopted in Docket No. U-21497 for electric utilities; and
- 4. 100 percent of the revenues realized by utilities from the release of interstate pipeline and storage capacity reserved to serve PGA customers will be credited to PGA customers. Net margins generated from off-system sales effectuated using capacity reserved to serve PGA customers are shared between customers and utility on a 70/30 allocation basis.

The Commission classifies gas utilities by size and establishes different PGA filing and reporting requirements for each category. ELL falls into the Group I gas utilities (serving more than 25,000 jurisdictional customers), therefore is required to file supporting information on a monthly basis according to the following PGA Order schedules:

- *Schedule A:* identify the gas cost rate to be applicable during the billing month, and will be based on the utility's projected cost of gas for the billing month.
- *Schedule B:* identify the utility's actual purchased gas costs, as well as other information, experienced during the month which is two months prior to the billing month.

In addition, Group I gas utilities must file, on an annual basis, the information shown on Appendix B (Schedules C-1 through C-2) of the PGA Order. Schedule C establishes procedures to collect or return under-recoveries or over-recoveries of purchased gas costs experienced during a utility's designated annual review period.

<sup>&</sup>lt;sup>2</sup> LUFG is the difference between gas received by the local distribution company ("LDC") or pipeline and gas delivered to customers due to metering inaccuracies, leakage, and/or theft. Company use for compressor fuel and other operations may also be included.

<sup>&</sup>lt;sup>3</sup> In accordance with Schedule C in Order No. U 22407, which establish procedures to collect, or return, underrecoveries or over-recoveries of purchased gas costs experienced during a utility's designated annual review period.

## 2.2 Selected experience

The combination of the LEI team's management and compliance auditing expertise, experience in regulatory economics, and cost allocation, as well as familiarity with the MISO context, means that LEI is uniquely qualified to provide the services outlined in the RFP.

This section provides projects relevant to the proposed engagement. The projects listed here are indicative of LEI's expertise and are not an exhaustive record of experience.

## 2.2.1 Management/performance auditing experience

LEI has performed management review and auditing services around the world, including assessment of utilities' practices, review of fuel cost mechanisms, measuring compliance with regulations, and investigation of the performance of generating assets.

- Louisiana PSC Entergy 2016-2019 FAC audit and CLECO 2018 and 2019 FAC audit: LEI was engaged by the Louisiana Public Service Commission to audit the Fuel Adjustment Clause ("FAC") for Entergy Louisiana and Cleco Power. The audit involved detailed examination of monthly true-ups of incurred costs with billed costs; the appropriate of interest rates as applied to over-recovered or under-recovered costs; examination of the impact of deferred costs; reconciliation of expenses recorded in FERC Form 1 account categories ("as booked") with expenses included in monthly fuel adjustment clause filings; the prudency and reasonableness of costs incurred for oil, gas, coal, and nuclear fuel and transportation, and an assessment operating performance of utility generating assets.
- Louisiana PSC Cleco Winter Storm 2021 Audit: LEI was engaged to audit and review the actions taken and decisions made by Cleco Power which impacted fuel costs incurred during the February 2021 winter storm. LEI's review and analysis included lessons learned and best practices in order to mitigate such impacts in the future.
- *Duke PSR audit:* LEI was engaged in 2020 by the Public Utility Commission of Ohio to perform an audit of the price stabilization rider ("PSR") of Duke Energy Ohio for the output of two coal plants operated by Ohio Valley Energy Company ("OVEC"). LEI examined fuel and variable cost expenditures, and capital expenditures to determine whether they were prudently incurred. LEI compared and benchmarked Duke Energy/OVEC costs and other operational results against data from public sources. LEI also examined and benchmarked power plant performance.
- *Mississippi fuel and energy management audit:* LEI was engaged by the Mississippi Public Service Commission to audit the management activities of a major vertically integrated utility in the MISO region for two consecutive years. LEI assessed the utility's practices for bidding generation into the MISO wholesale markets, and for economical purchase and use of fuel and electric energy. LEI assessed fuel and energy contract terms, investigated the operations of the utility's coal and nuclear generation units, and reviewed the prudency of coal inventory levels and inventory control procedures. Following the completion of the two-year audit cycle, the Commission engaged LEI to audit the other large vertically integrated utility in Mississippi.

- Ohio fuel, cost, and capital expenditures audit: LEI was engaged by the Public Utility Commission of Ohio to perform an audit of a Power Purchase Arrangement ("PPA") rider of the Ohio Power Company (AEP Ohio) for the output of two coal plants operated by Ohio Valley Energy Company ("OVEC"). LEI examined fuel and variable cost expenditures, and capital expenditures to determine whether they were prudently incurred. LEI also examined environmental compliance activities as they related to fuel purchases. LEI compared and benchmarked AEP Ohio costs and other operational results against data from public sources. LEI also examined and benchmarked power plant performance.
- *Assessment of fuel cost pass-through mechanisms*: LEI was retained by the Hong Kong Special Administrative Region government to assess its electricity regulatory regime, to help the Government prepare for negotiations with the utilities. LEI examined cost of capital, rate base calculations, efficiency incentives, and fuel cost pass-through mechanisms.
- Independent Evaluator for Pacific Gas and Electric: LEI was part of a pool of consultants to the Pacific Gas and Electric Company's Independent Evaluator to monitor long-term resource solicitations including affiliate, utility-owned or utility-turnkey bids. LEI worked with PG&E to ensure that Offers were evaluated consistently and in accordance with the solicitation protocol and rules of the California Public Utilities Commission ("CPUC").
- *Ohio RECs and SRECs audit:* LEI was engaged by the Public Utility Commission of Ohio to perform a management/performance audit of the Alternative Energy Rider of the Ohio Power Company (AEP Ohio). LEI examined processes involved in procuring RECs and SRECs. LEI compared and benchmarked AEP Ohio RECs and SRECs costs and other operational results against data from public sources.
- *Independent benchmarking assessment of costs:* LEI performed an independent benchmarking assessment of Ontario Power Generation's ("OPG") corporate support costs. In addition to independent benchmarking analysis, LEI supported OPG through the rate application process, in particular in preparation of evidence, and provision of expert testimony, supporting the reasonableness of OPG's costs for the provision of corporate support services.
- Assessment of distribution service costs for Ontario's utility: LEI, in consortium with an engineering firm, analyzed the customer density and distribution service costs for Ontario's largest utility in 2011. This engagement had three specific objectives: (i) evaluate the relationship between customer density and distribution service costs; (ii) assess whether utility's existing density-based rate classes and density weighting factors appropriately reflect this relationship; and (iii) consider, qualitatively, the appropriateness and feasibility of establishing alternative customer class definitions.
- *Independent assessment and review:* LEI was engaged as an external consultant to provide an independent assessment of relief sought by a client in Alberta in the matter of an arbitration under the provisions of the Arbitration Act, S.A. 1991, c. A-43.1 and the provisions of a PPA for one of its coal fired units under section 45.95(1) of the Electric Utilities Act (Alberta). In addition to providing an independent assessment of relief sought the client; LEI undertook analysis to present the intent underlying the PPA and specific actions leading to the dispute. LEI's review also touched upon economic efficiency perspectives and explored similar examples in other jurisdictions.

### 2.2.2 MISO region experience

LEI closely monitors the MISO market for ongoing client work. LEI also releases semi-annual regional market updates and wholesale price forecasts for eleven North American power markets, including MISO. LEI's deep understanding of the MISO market serves as a solid foundation in this management review.

- Asset evaluation: LEI was engaged by an investment firm in association with asset valuation, due diligence support and market analysis. Work involved reviewing documents in a virtual data room, and analysis related to drivers of gross margin for the asset: macroeconomics, weather fluctuations, fuel and electricity cost projections, and overview of gas and electricity market in the MISO region where the asset was located.
- Long-term market outlook for MISO: LEI was hired by a private utility to perform an independent market analysis for a number of assets located in NYISO, MISO, CAISO, and ERCOT. LEI conducted a 20-year price forecasting horizon and provided forecasts of plants' output, load factor, and realized prices.
- *Congestion analysis for parts of MISO:* LEI was retained by a private client to analyze the congestion within the Chicago area and MISO zones surrounding Lake Michigan.
- *Due diligence analysis:* LEI was engaged by a private client to provide analytical support on their due diligence process. The supporting tasks entailed: providing an updated outlook on energy prices and intelligence on recent developments in PJM and MISO; conducting REC price forecasts; and reviewing requirements and risk exposure for hydropower facilities in capacity markets.
- *Revenue opportunity for gas-fired cogeneration units in MISO:* The purpose of the assignment was to inform the client of potential revenue risks associated with the plants upon termination of their power purchase agreements. LEI simulated MISO's energy and capacity markets and derived forecasts of wholesale energy prices and capacity prices relevant to the units' geographic location.
- *Economic analysis for a proposed transmission project in MISO:* LEI conducted a modeling exercise to determine the potential revenues for a proposed transmission project wheeling power from western MISO to eastern MISO (and eventually PJM). LEI evaluated both the revenue opportunities to the investors as well as social benefits to the MISO system; and evaluated the incremental value of the business strategy of selling the energy (and capacity) out of East MISO to third parties in PJM.
- *Costs/benefits analysis of Entergy joining MISO or SPP:* LEI was hired by the Public Utility Commission of Texas ("PUCT") to provide a cost benefit analysis pertaining to an announced decision by Entergy to join MISO. LEI provided quantitative and qualitative analyses of specific costs/benefits attributable to Entergy Texas Inc. ("ETI") and its customers following membership in MISO versus SPP.
- *Review of ETI's impact analysis of termination of PPA on consumers:* LEI was hired by the PUCT to conduct a due diligence review of the analyses performed by ETI on the impact of

termination of certain PPAs while a member of MISO. LEI's scope of work included a review of ETI's inputs and results, methodology and interpretation of MISO market rules.

• *Estimating coal plants' energy and capacity revenues in MISO:* For a large foreign utility, LEI performed the valuation of two power plants located in the Midwest region of the US to determine their potential value upon expiration of an ongoing PPA. The plants' revenues were calculated based on the 25-year forecasts of electricity prices in their respective zones. Given the long-term horizon of the modeling exercise, we also simulated an organized capacity market based on the Resource Adequacy requirements of MISO to estimate potential capacity revenues for the plants.

## 2.2.3 Expert witness experience

LEI has performed dozens of engagements involving serving as an expert witness. The work listed below is a small sample.

- Independent expert related to Maine Energy Cost Reduction Act: LEI was engaged by the State of Maine Public Utilities Commission to assist in evaluating options for expansion of natural gas supply into Maine (with a view to reducing the cost of gas and power to Maine customers). LEI reviewed and evaluated proposals for firm natural gas transportation service by pipeline developers. These evaluations included LEI's review of commercial terms included in the pipeline Precedent Agreements that underpin capacity expansion projects; review of contract provisions for Firm Transportation Agreements and Negotiated Rate Agreements; and evaluation of the status of the FERC and state-level permitting process for each pipeline proposal. The project also included natural gas network modeling (using GPCM, an industry-standard network model of the North American natural gas system) and power simulation modeling (using LEI's proprietary POOLMod model) to arrive at a quantitative cost-benefit analysis of proposals. LEI responded to discovery from other parties, prepared discovery questions and cross-examined witnesses, reviewed testimony by other parties and provided assessments of the issues presented and served as expert witness in the proceedings. (2016) [MPUC Docket No. 2014-00071]
- *Cost of capital for regulated generating assets:* LEI provided expert testimony to the Ontario Energy Board regarding risk factors associated with Ontario Power Generation's prescribed assets, as well as creating a risk-return continuum on which power sector assets could be placed. [OEB, proceeding ID: EB-2007-0905]
- *Advisor to Maine Public Utilities Commission on transmission cost allocation:* LEI advised Maine Public Utilities Commission on methodologies for transmission cost allocation by comparing and contrasting alternative planning approaches and pricing models employed within the US and one international jurisdiction, the United Kingdom. The final report provided a 'strawman' recommendation for an effective cost allocation methodology. (2010) [Docket No. RM10-23-000]
- Independent expert assessing the role of Enbridge Line 3 for Minnesota: LEI was engaged as the independent market expert assisting the Minnesota Department of Commerce in evaluating the application of Enbridge Energy for a Certificate of Need for its Line 3 oil pipeline expansion project. LEI provided written testimony, responded to interrogatory

requests, and provided written surrebuttal and oral testimony. [Docket No. PL-9/CN-14-916, OAH Docket No. 65-2500-32764]

- *Preparation of analysis of generation market power under FERC's indicative screens for market-based rate authorization:* In support of the acquisition of a 21-megawatt photovoltaic solar facility, LEI performed an updated market power analysis for acquirer's affiliates in the California ISO which have been granted market-based rate authorization, and prepared the related Section 203 filing. (2010) [ER10-204-000]
- *Triennial market power analysis (southeast region):* In support of a client's application to renew market-based rate authorization under the jurisdiction of FERC, LEI performed Pivotal Suppliers Analysis and Market Share Analysis for the Entergy balancing authority area. (2011) [ER97-4281 et al.]

# 3 Proposed plan of action

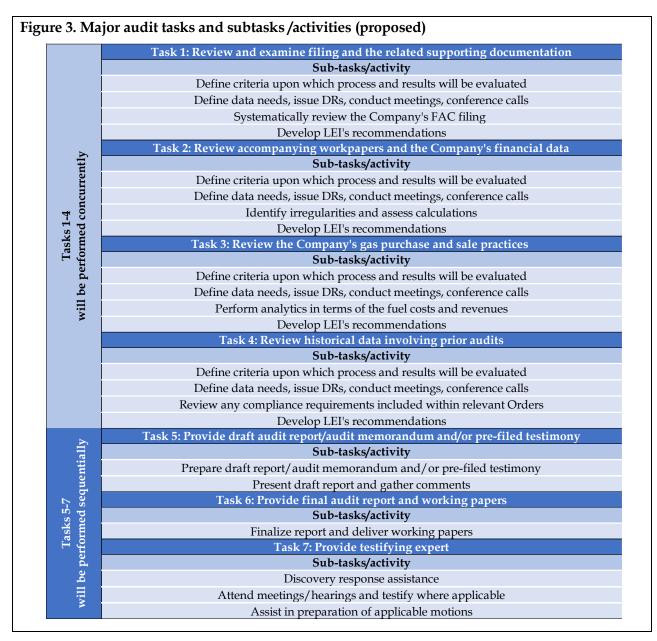
The scope of work encompasses analysis of fuel purchases and usage by ELL. LEI's audit procedures, as outlined by the PGA Order, will include:

- An investigation into the purchased gas costs incurred by ELL for compliance with the requirements of the PGA Order;
- A review and analysis of the utility's monthly comprehensive purchased gas adjustment schedules filed with the Commission;
- If applicable, the development and improvement of internal staff procedures to effectively monitor and evaluate a utility's performance in areas impacting the gas costs which are reflected in the utility's monthly purchased gas adjustment filings with the Commission;
- A review of ELL's utility price risk management guidelines pertaining to purchased gas to determine their propriety and recommendation of modifications if appropriate; and
- A quantification of the adverse impact on ratepayers, if any, for each audit topic.

Based on LEI's previous experience working on audits and the RFP's scope of representation, LEI proposes seven tasks to structure this engagement, with a number of subtasks. Tasks 1 through 4 would be executed concurrently and the remaining Tasks 5 through 7 would be executed sequentially (see Figure 3). LEI's plan of action is discussed in detail below. This plan can be viewed as a starting point, as LEI understands that the LPSC and its Staff will have the right to determine how the tasks will be carried out.

Throughout the course of this engagement, LEI senior team members will confer with LPSC Staff in the form of periodic calls and e-mails and will be available to attend meetings in Baton Rouge as needed and/or permitted. LEI senior staff will be available to participate in or lead technical conferences and conduct informal meetings with parties as needed and/or permitted.

LEI will work with the Commission Staff to ensure that LEI has access to the necessary resources (contact persons, documents, records, and so on) that will enable the conduct of the audit. If appropriate, LEI will utilize LPSC's data request procedures for issuing information requests and recoding responses, which will assist in gathering information and organizing materials.



## 3.1 LEI's approach to the PGA filings audit

LEI's audit will make use of the following:

- **Qualitative assessments of processes** based on the information gathered during documentation review and interview processes, as well as the professional experience of our consulting team and the pragmatic implications of the methods;
- **Quantitative evaluation of results** focusing on various compliance and cost trends and management's ability to control and calculate them; and

• **Comparative analysis of results** performed using the Company's purchased gas costs and revenues during the review period and prior to the review period to determine any significant changes or irregularities in pricing or utilization throughout the audit period.

For each of the tasks presented in Figure 3 shown previously, LEI's audit approach will be to:

- 1. **Define criteria** upon which processes and results will be evaluated;
- 2. **Analyze the Company's process,** both qualitatively and, if possible, quantitatively, based on the results of data requests and interviews;
- 3. **Examine and evaluate the Company's results** both qualitatively and, if possible, quantitatively; and
- 4. **Provide LEI's recommendations**.

These approaches are discussed below.

## 3.1.1 Define criteria upon which processes and results will be evaluated

LEI will develop criteria that will frame LEI's evaluation of the Company's PGA processes and results. The following is a sample of audit criteria; not every criterion will apply to every audit area:

- Did ELL include and exclude PGA costs correctly?
- Did the "per books" FERC account amounts and PGA account amounts match?
- Did ELL perform true ups to reflect PGA over-recovery and under-recovery accurately? Is the lag for true-up reasonable? Does it negatively impact ELL or its customers?
- Are the interest charges in Exhibit C of PGA consistent with what is allowed in the PGA and are they just and reasonable?
- Were lost and unaccounted for gas volumes reasonable?
- Has the Company implemented changes that may have been recommended in previous audits?

## 3.1.2 Describe and analyze the Company's processes

LEI will expect the Company to provide concrete examples of each relevant process (e.g., monthly true-ups of PGA over-recovery and under-recovery). This information may come from interviews, conference calls, and data requests. LEI will then analyze their efficacy and ensure their alignment with the PGA requirements.

### 3.1.3 Provide LEI's recommendations

LEI will bring to bear its audit expertise and broad experience in the gas sector, to frame practical suggestions for improvements, if any, are warranted.

## 3.2 Detailed work plan

## 3.2.1 Task 1: Review the Company's PGA filings and the related supporting documentation

Using the Criteria-Process-Results approach, LEI will review the Company's PGA filings, draft data requests, and review responses thereto to assess whether accounting procedures accurately and properly allocate revenues and costs in accordance with PGA requirements.

### 3.2.2 Task 2: Review accompanying workpapers and the Company's financial data

Using the Criteria-Process-Results approach, LEI will investigate the workpaper of the PGA filings of the Company and assess the financial data. To evaluate the reasonableness of the calculations and cost recovery, the investigation will include a comparison between the audit period and prior periods, in order to create context. LEI will also interview company personnel to obtain an understanding of processes, if needed. LEI will trace accounts to supporting documentation and re-perform calculations to verify mathematical accuracy.

### 3.2.3 Task 3: Review the Company's gas purchase and sale practices

Using the Criteria-Process-Results approach, LEI will examine the Company's gas purchased practices, including but not limited to, the involvement of the utility's parent company and/or affiliates if relevant. LEI will review the Company's accounting for such costs and revenues as well as ELL's utility price risk management guidelines pertaining to purchased gas.

### 3.2.4 Task 4: Review historical data involving prior audits

LEI will use the Criteria-Process-Results approach to review the Company's historical data involving prior audits, including any compliance requirements with Orders resolving prior audits. LEI will perform analytics comparing the data in this audit period against that of previous periods to determine any significant changes or abnormalities.

### 3.2.5 Task 5: Provide draft audit report/audit memorandum and/or pre-filed testimony

LEI will draft the audit report based on the information gathered from meetings, interviews, and field trips, and LEI's analysis recommendations in Tasks 1 through 4. LEI's report will be as concise as possible and will identify issues clearly, to provide the Commission Staff with the information it requires.

The draft report will provide an overview of the audit, will summarize how the audit process was conducted, what the findings were, and the conclusions and recommendations for corrective actions, if any. The report will also discuss the supporting evidence and references provided to the team. The draft report will include the following information:

- Executive summary and recommendations;
- Introduction to the PGA filings audit;
- Scope, objectives, and methodology of audit;
- Documents reviewed, and people interviewed during the audit;

- Evaluation of management processes and decisions in the context of the time such decisions were made;
- Findings and conclusions which are clearly supported in the audit report;
- Identification of issues which require more explanation or examination; and
- Recommendations for corrective actions, if applicable.

The audit report would be presented in 7 chapters:

Chapter 1: Executive summary and recommendations Chapter 2: Overview of the ELL gas system Chapter 3: Compliance with PGA General Order and other LPSC Orders and decisions Chapter 4: Cost of purchased gas and impact to ratepayers Chapter 5: ELL's price risk management guidelines pertaining to purchased gas Chapter 6: Appendix: List of Acronyms

Chapters 3-5 would be organized in the same way, beginning with a statement of the scope of the audit which applies to ELL's activities, and background information to provide context for these activities; followed by the evaluative criteria used in the audit, LEI's findings, and finally LEI's recommendations.

LEI will send the draft to the Commission for feedback and comment; and to the Company for verification of factual statements and an indication of confidential information which will need to be redacted for a public version (if required by the Commission Staff).

### 3.2.6 Task 6: Provide final audit report and working papers

LEI will finalize the audit report based on the feedback received from the Commission and the Company. LEI will prepare a "confidential" and a "redacted" version of the report.

The final report will include an executive summary of the audit, findings, and if applicable recommendations for corrective actions.

LEI will submit reports in the quantity and format requested by the Commission Staff.

### 3.2.7 Task 7: Provide testifying expert

Marie Fagan will serve as the testifying expert for this engagement. LEI will assist the Commission Staff in responding to discovery on the final audit report, as well as participate in related meetings and conferences. LEI expects to present expert testimony during a hearing(s) involving the PGA audit report and assist in preparation of applicable motions and other pleadings in support of Staff's PGA audit report.

The testifying expert will also be available appear before the Commission at the Commission's Business and Executive Sessions where this matter will be discussed.

### 3.3 Audit deliverables and schedule

The team expects that the engagement will start with a **kick-off meeting** that will be held over the phone, with the Commission Staff. During this meeting, the team expects that the engagement's timetable, milestones, overall expectations and format and timing of deliverables will be discussed and finalized. Given the timeline the RFP outlines, LEI understands that the selection of consultants is anticipated to take place at an upcoming "Business and Executive Session." As such, LEI proposes the kick-off meeting be held around April 3, 2023.

LEI understands that the timeline for scope of representation for the audit is 18 months. However, the audit is of a fairly narrow scope, and if the Commission Staff wishes LEI to complete the work in a shorter time scale, LEI can do so.

Assuming for the present the 18-month scope of representation, and given a start date of April 3, 2023, LEI commits to the following deliverables and target dates (see Figure 4):

- Written progress report (at the approximate calendar mid-point of the audit, December 1, 2023, or date agreed-upon with the Commission staff)
- **Draft report** (February 23, 2024, or date agreed-upon with the Commission staff)
- **Final report** (April 5, 2024, or date agreed-upon with the Commission staff)
- **Complete set of working papers** (April 5, 2024, or date agreed-upon with the Commission staff)
- **Testimony support** (dates TBD)

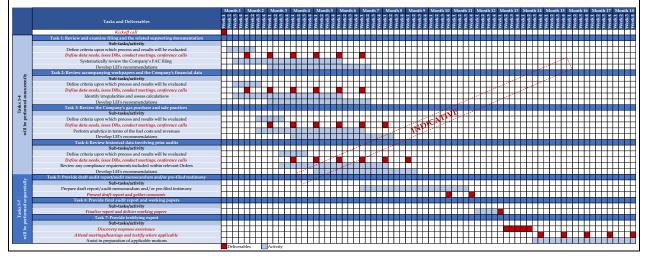
LEI will also provide **weekly** updates to the Commission staff. As noted previously, LEI will summarize progress made on required audit activities and preliminary findings.

LEI expects frequent contact with the Commission staff in the initial stages of the project, when main activities will include gathering data from the Company and setting up meetings and calls with the personnel of the Company.

LEI proposes submitting a written progress report at the approximate calendar mid-point of the audit, which is approximately **December 1, 2023.** The specific due date of the interim written progress report will be discussed and agreed upon with the Commission Staff at the kick-off meeting.

LEI commits to having the appropriate experts available throughout the project from April 2023 through September 2024. LEI's team will have a Project Manager for this engagement, Marie Fagan, who will liaise with the Commission Staff throughout the project.

Figure 4. Indicative work schedule and timing of deliverables, assuming 18-month scope and April 3, 2023 start date



# 4 Timeline and budget

LEI expects to have a kick-off meeting a few weeks after the signing of the contract. LEI would take advantage of this time to gather data and information needed to begin Task 1.

### 4.1 Timeline

As indicated in the RFP, the time period allowed for the matter is 18 months. LEI expects that the schedule and the deadlines will be finalized during the kick-off meeting, or shortly before or after, as noted in Section 3.3. LEI commits to having the key staff members noted in Section 1.2 available for the entire period of the project.

### 4.2 Professional fee budget

LEI offers a total professional fee budget not to exceed **\$58,845** (see Figure 5), based on the scope discussed in Section 3. Any additional tasks not discussed in this scope would need an update of the professional fee budget.

Figure 5. Professional fee budget (indicative)		
Task	Total LEI staff hours	ssional fee oudget
Kickoff meeting	9	\$ 2,385
Task 1: Review and examine filing and the related supporting documentation	45	\$ 10,350
Task 2: Review accompanying workpapers and the Company's financial data 📢 💙	45	\$ 10,350
Task 3: Review the Company's gas purchase and sale practices	45	\$ 10,350
Task 4: Review historical data involving prior audits	28	\$ 7,210
Task 5: Provide draft audit report/audit memorandum at 1) or pre-filed testimony	25	\$ 6,100
Task 6: Provide final audit report and working papers	15	\$ 3,975
Task 7: Provide testifying expert	30	\$ 8,125
Total	242	\$ 58,845

For Task 7, LEI's Chief Economist, Marie Fagan, would provide all the expert testimony support regarding the PGA audit report is considered. This would be billed at an hourly rate of \$300/hour. LEI is offering this at a substantial discount to LEI's current rates, as well as its discounted rates (see Figure 6). LEI will bill only for the actual costs associated with providing testimony support and serving as an expert witness before the Commission during the applicable hearing.

#### Figure 6. LEI hourly rates

Position	Standard Hourly Rate	Discounted Hourly Rate
President	\$750	\$480
Managing Director	\$740	\$475
Director/ Lead Economist	\$575	\$370
Managing Consultant	\$525	\$335
Senior Consultant	\$450	\$290
Consultant	\$325	\$210
Research Associate	\$210	\$135
Admin	\$100	\$65

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## 4.3 Expense budget

LEI estimates that the additional cost for reasonable and customary reimbursable expenses, such as (but not limited to) printing, courier, and data acquisition fees, if any, will not exceed **\$600**. In addition, travel costs are estimated in Figure 7 below. If travel is required, LEI will comply with all-expense caps as outlined in the State of Louisiana Division of Administration Travel Policies and Procedures Memorandum. Accordingly, the indicative travel expense budget is **\$3,008**.

Figure 7. Indicative travel costs (indicative	e)			
Travel	# trips	# people	# nights	Total cost
Meetings with Commission and/or Staff	2	1	1	\$1,052
Meetings with parties	3	cative <sub>1</sub>	2	\$1,956
Total estimated costs	Indi			\$3,008

## 4.4 Total budget

The total indicative budget, including professional fees, travel, and other expenses, therefore, amounts to **\$62,453**.

# 5 Conflict of interest

LEI currently has no interest, direct or indirect, which would conflict with the performance of services under this contract and shall not employ, in the performance of this contract, any person having a conflict.

# 6 Resumes of key staff assigned to the project

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# 6.1 Marie N. Fagan, PhD

# Chief Economist, London Economics International, LLC



## **KEY QUALIFICATIONS:**

Marie Fagan is the Chief Economist at London Economics International, LLC, based in Boston, Massachusetts. With over 30 years of experience in research and consulting for the energy sector, Marie's career has spanned international upstream and downstream oil and gas, global coal, North American gas markets, and North American power markets. She has advised industry clients, financial clients, regulators, and public interest organizations. She serves as an expert witness in oil, gas, and electric power litigation and regulatory matters. Marie is experienced in the use of scenario analysis, an approach which helps clients identify potential turning points and arrive at decisions that are robust given the uncertainties inherent in any future set of market conditions.

At LEI, Marie leads LEI's utility management performance audit engagements and has been involved in performance-based ratemaking cases. She has experience as a project manager for complex, multi-year engagements, including a two-year project for the Maine Public Utilities Commission, and a two-year audit project for the Mississippi Public Service Commission. She has deep experience in econometric analysis.

Projects have included serving as independent expert witness for the Maine Public Utilities Commission, in the evaluation of the costs and benefits of new natural gas pipelines into New England, and independent expert witness for the Minnesota Department of Commerce in the matter of the CN application of Enbridge Energy for the Enbridge Line 3 oil pipeline expansion.

From 1996-2014, she was with Cambridge Energy Research Associates ("CERA," now part of IHS Markit). She served as an Associate, then Associate Director for CERA's Global Oil research practice, as Director for the North American Gas research practice; she founded the CERAView Institutional Investor Service and co-founded CERA's Global Steam Coal service; she served as Senior Director for CERA's North American Electric Power service and of IHS CERA's Upstream Strategy service. Before joining CERA, Marie served as an economist with the United States Energy Information Administration ("EIA"), conducting analysis and modeling supporting the Annual Energy Outlook ("AEO"), and conducting analysis of energy company financial performance.

Marie is the author of original research with publications in academic and industry journals. She holds a PhD in Economics from the American University in Washington, DC. She is a member of the Energy Bar Association, the American Economic Association, International Association for Energy Economics, and the Boston Economic Club. She is former Vice President of Business for the US Association for Energy Economics ("USAEE") and is a former member of the USAEE

Strategic Planning Committee. She serves as a referee for the *Energy Journal*, the flagship academic publication of the International Association for Energy Economics.

## **EDUCATION:**

Institution	American University, Washington DC
Date:	1995
Degree(s) or Diploma(s) obtained:	PhD in Economics. Dissertation: "Measuring Cost and Efficiency in US Crude Oil Resource Development, 1977-1990: A Frontier Translog Cost Function Approach"
Institution	University of Connecticut
Date:	1984
Degree(s) or Diploma(s) obtained:	Bachelor of Science, Business Administration (Finance)

### **EMPLOYMENT RECORD:**

Date:	2014-present
Location:	Boston, MA
Company:	London Economics International LLC ("LEI")
Position:	Chief Economist (2020-present)
	Managing Consultant and Lead Economist (2016-2019)
	Managing Consultant (2014-2015)

Date:	2003-2014
Location:	Cambridge, MA
Company: IHS Markit (formerly Cambridge Energy Research Associates ("CERA"))	

London Economics International is US-owned and operated

Position:	Senior director, Upstream Strategy Advisory service (2012-2014).
	• Responsible for the re-vamp of research services and development of new research services focused on the needs of oil and gas exploration and production companies. Defined product architecture, defined deliverables, and generated research, as well as managed the delivery of research. Responsible for marketing plans and focus, conducting presentations to Board of Directors meetings and other C-suite client groups. Keynote speaker at IHS CERA events such as CERAWeek and other industry events and conferences
	Senior director, North American Gas, Power, and Renewables group (2007-2011).
	• Responsible for thought leadership, development, and delivery of research for IHS CERA's North American Electric Power Advisory Service and North American Gas and Power Scenarios Service. Led client engagements, as well as wrote and published research. Provided oversight and direction of the launch of a new research service, the IHS CERA Global Steam Coal Advisory Service
	Director/Senior director, CERAView Institutional Investor Service (2004-2007)
	• Created, launched, and directed IHS CERA's first research service encompassing the oil, gas, and power sectors to serve a targeted client community. Developed a new IHS CERA research publication, <i>Investors' Energy Monthly</i> , and served as publication's executive editor. In this role, won the IHS Circle of Excellence Award in 2005
	Director, North American Gas Advisory service (2003-2004)
	• Responsible for rapid re-construction and turnaround of one of CERA's largest research advisory services. Contributed to and helped define the research agenda and was responsible for the editorial content and publication of major research and analytical reports related to gas infrastructure and markets in North America. Advised senior executive clients, including leading discussions of sensitive client-related issues.

Date:	2001-2002	
Location:	Boston, MA	
Company:	International Human Resources Development Corporation ("IHRDC")	
Position:	Director, International Gas Program	
	• Developed and implemented management training programs for middle and senior energy company managers, designed interactive presentations and teaching materials, and served as instructor. Taught principles of project development and financial analysis of energy company operations.	

Date:	1996-2001	
Location:	Cambridge, MA	
Company:	CERA	
Position:	Associate director, Global Oil advisory service (1999-2001)	
	<ul> <li>Authored original research reports, responsible for client presentations and the management, execution, and delivery of consulting projects.</li> <li>Associate, Global Oil advisory service (1996-1998)</li> </ul>	
	<ul> <li>Developed and maintained IHS CERA's expertise in exploration and production costs, technology, and financial factors affecting the upstream oil and gas industry.</li> </ul>	

Date:	1994-1996
Location:	Washington, DC
Company:	US Department of Energy, Energy Information Administration
Position:	<ul> <li>Economist</li> <li>Conducted financial analysis of upstream and integrated oil and gas companies; evaluated and implemented conceptual approaches to analysis of energy markets and market incentives and wrote and published original research reports.</li> </ul>

Date:	1989-1994
Location:	Vienna, Virginia
Company:	Decision Analysis Corporation of Virginia (DAC)
Position:	<ul> <li>Research associate/Associate</li> <li>Performed economic and econometric analysis, modeling, and forecasting to support the Energy Information Administration energy end-use models. Designed the National Energy Modeling System's Commercial Building Energy Demand Model; conducted financial analysis of energy companies.</li> </ul>

Date:	1988
Location:	Washington DC
Company:	US Department of Energy, Office of Policy, Planning and Analysis
Position:	Intern <ul> <li>Researched waste-to-energy potential in the United States; constructed a database, developed econometric models, analyzed results, and produced written reports.</li> </ul>

## **PROJECT EXPERIENCE:**

Date:	October 2022 - present
Location:	North Dakota
Organization:	North Dakota Public Service Commission
Description:	Montana-Dakota Utilities ("MDU") rate case LEI was engaged by the North Dakota Public Service Commission as the outside independent technical consultant supporting the Commission's ratepayer advocacy staff in a rate case involving MDU. LEI examined key components of the rate case, which included the depreciation study, tax rates, environmental upgrades, transmission investment, the ROE/common equity ratio, the impact of amortization of early retirement of coal plants. LEI prepared data requests and provided written reports and oral testimony. Marie served as project manager and expert witness. [Case No. PU-22-194].

Date:	July 2022 – December 2022
Location:	Maine
Organization:	Maine Public Utilities Commission
Description:	<b>Investment incentives for electric distribution utility</b> Marie served as independent expert for the Maine PUC in its investigation of Central Maine Power Company ("CMP") management issues and related ratemaking and performance incentive mechanisms. Ultimately, the Commission's goal was to determine whether the rate plan to be proposed by CMP in a concurrent docket would be more suitable than the current cost-of-service rate plan under which CMP operates, given the parent company's incentives to invest in CMP. Marie led the project, which included a literature review of utility investment incentives and of multi-national entities' ("MNE") incentives to invest in subsidiaries. The project also included detailed case studies of performance-based ratemaking regimes in other US jurisdictions, and the role and effectiveness of performance incentives in the regimes. [Docket No. 2022-00038, and Docket No. 2022-00152].

Date:	May 2022 – October 2022
Location:	ERCOT
Organization:	Private client (law firm)
Description:	Analysis of fair market prices for natural gas LEI provided economic analysis and independent expert advice related to natural gas market activities in Texas during and around February 2021 in conjunction with Brazos Electric Power Cooperative, Inc. bankruptcy case in Texas. LEI provided an expert testimony report [Cause No. 21-03863]. Marie served as the project manager, natural gas expert, and a key witness.

Date:	April 2022
Location:	ERCOT/PJM/SPP
Organization:	Confidential client
Description:	Regulatory and commercialization pathways for a renewable developer platform

LEI was engaged by a multinational energy company to support its due diligence of an
acquisition of a 3000 MW+ portfolio of solar and wind development assets across PJM,
ERCOT, and SPP. LEI performed a review of the state regulations and RTO markets for
each asset, to evaluate the opportunities and risks around the commercialization paths for
each asset. Marie led the analysis related to the ERCOT and SPP regions.

Date:	February 2022 - present
Location:	Louisiana
Organization:	Louisiana Public Service Commission
Description:	<b>Review of integrated resource planning ("IRP") process for three Louisiana utilities</b> LEI was engaged by Louisiana Public Service Commission, Docket No. I-36175 (Cleco Power), Docket No. I-36181 (Entergy Louisiana), and Docket No. I-36242 (SWEPCO), to assist to serve as the outside technical independent consultant in the process related to the IRP process for the three utilities. LEI reviewed and examined filings and pre-filed testimony; drafted, reviewed, and responded to discovery, and prepared direct and cross- answering testimony. LEI appeared at technical conferences and hearings and assisted with trial preparations. Marie directed the three engagements and served as independent expert witness.

Date:	March 2022
Location:	Texas/ERCOT
Organization:	UT Austin Bureau of Economic Geology
Description:	<b>Expert contributor to study of gas distribution industry for Texas Railroad Commission</b> Following Storm Uri of February 2021, the Texas Railroad Commission was asked by the State of Texas to deliver an investigation of the value of underground storage for local gas distribution companies ("LDCs"), especially for coping with extreme weather conditions. The Bureau of Economic Geology at the University of Texas at Austin led the project. Marie provided insight into essential elements of the LDC gas supply procurement process, as well as best practices for winter supply security.

Date:	March 2022
Location:	Maine
Organization:	New England Aqua Ventus/Pine Tree Offshore Wind
Description:	<b>Economic impact of development of offshore wind in Maine</b> LEI was engaged by New England Aqua Ventus/Pine Tree Offshore Wind to evaluate the potential economic benefits to Maine of two scenarios for offshore wind project construction and operations based on floating offshore structures: NEAV's 144-MW Research Array, and a commercial-scale buildout of 5,000 MW over a number of years. LEI utilized the IMPLAN economic model to estimate the economic impacts. Marie directed and led the project.

Date:	September 2021 – March 2022
Location:	ERCOT
Organization:	Private client
Description:	February 2021 winter storm impacts on ERCOT natural gas production and prices

LEI developed and examined data for natural gas production at the basin level in Texas,
flows on intra-state and inter-state pipelines, prices at supply and market hubs, and use
of gas by electric power plants and other customers in the state. Marie served as senior
advisor to the project team.

Date:	July 2021 - present
Location:	Louisiana
Organization:	Louisiana Public Service Commission
Description:	Audit of fuel costs of Cleco Power associated with the February 2021 Winter Storm Event LEI was engaged by Louisiana Public Service Commission, Docket No. X-35990, to perform an audit of the Fuel Adjustment Clause ("FAC") filings of Cleco Power related to costs incurred during the February 2021 Winter Storm Event. Marie supervised and directed the audit. In addition to the scope of services typically provided in an FAC audit, LEI also examined actions and decisions of Cleco Power leading up to and during the Winter Storm Event.

Date:	May 2021 – March 2022
Location:	Louisiana
Organization:	Louisiana Public Service Commission
Description:	<b>Evaluation of utility green pricing option</b> LEI was engaged by Louisiana Public Service Commission, Docket No. U-35916, to serve as the technical consultant evaluating Entergy Louisiana LLC's application for authorization to implement a green pricing option, to be paid for by a Green Pricing Option ("GPO") or Large Volume Green Pricing Option ("LVGPO") rider, and related rate relief. LEI reviewed and examined filings and pre-filed testimony, assisted in drafting, reviewing, and responding to discovery, prepared testimony, and conducted other activities related to the matter.

Date:	April 2021 - June 2021
Location:	ERCOT
Organization:	Private client
Description:	<b>February 2021 winter storm impacts on ERCOT energy prices</b> For a law firm representing an ERCOT market participant, LEI conducted an analysis of the impact on hourly real time energy prices in ERCOT for the week of February 14, 2021. Marie served as co-author of report, filed in PUCT Project 51812, Item No. 207. https://interchange.puc.texas.gov/search/documents/?controlNumber=51812&itemN umber=207

Date:	July 2021 – December 2021
Location:	Ohio
Organization:	Public Utilities Commission of Ohio
Description:	Audit of Legacy Generation Resource ("LGR") Riders of Duke Energy, AEP Ohio, and AES Ohio

LEI was engaged by the Public Utility Commission of Ohio, to perform audits of the LGR Riders for three major Ohio electric distribution utilities. The LGR Riders are the mechanisms for passing to customers the costs of a power purchase contract with the Ohio Valley Electric Corporation ("OVEC"). Aspects of the audit included assessing the reasonableness and prudency of the disposition of energy and capacity in the PJM market of the energy provide by two coal plants owned by OVEC, as well as plant performance, compliance with environmental requirements, and the prudency of fuel purchases. LEI also audited charges and true ups related to the companies' filings. Marie supervised and directed the audits.

Date:	February 2021 - February 2022
Location:	New Jersey
Organization:	New Jersey Board of Public Utilities
Description:	Natural gas capacity and non-pipeline alternatives LEI was engaged by the New Jersey Board of Public Utilities to examine current and future natural gas transmission capacity to serve demand from New Jersey's local gas distribution utilities (Docket No. GO19070846). The purpose of the engagement was to determine if capacity on pipelines and from non-pipeline sources would be sufficient to meet demand from firm customers through 2030. LEI examined the capacity and contracting status of pipelines serving New Jersey. LEI examined design day demand projections from the LDCs and estimated impacts of New Jersey's energy efficiency targets in the context of its Energy Master Plan and de-carbonization goals. LEI also looked at the role of third-party suppliers. LEI provided recommendations for addressing capacity issues. LEI also developed a playbook for identifying possible alternatives, including non-pipeline alternatives and new tariff mechanisms, for avoiding and/or responding to potential disruptions. Marie led the project.

Date:	August 2020 – August 2021
Location:	Louisiana
Organization:	Louisiana Public Service Commission
Description:	Audit of fuel adjustment clause of Entergy Louisiana LEI was engaged by Louisiana Public Service Commission, Docket No. X-35523, to perform an audit of the Fuel Adjustment Clause filings of Entergy Louisiana. Marie supervised and directed the audit. The audit involved detailed examination of monthly true-ups of incurred costs with billed costs; the appropriate of interest rates as applied to over-recovered or under-recovered costs; examination of the impact of deferred costs; reconciliation of expenses recorded in FERC Form 1 account categories ("as booked") with expenses included in monthly fuel adjustment clause filings; the prudency and reasonableness of costs incurred for oil, gas, coal, and nuclear fuel and transportation, and an assessment operating performance of utility generating assets.

Date:	July 2020 - present
Location:	Louisiana
Organization:	Louisiana Public Service Commission
Description:	Audit of fuel adjustment clause of Cleco Power

London Economics International LLC 717 Atlantic Avenue, Suite 1A Boston, MA 02111 www.londoneconomics.com contact: Marie Fagan/Barbara Porto marie@londoneconomics.com 617-933-7205 LEI was engaged by Louisiana Public Service Commission, Docket No. X-35522, to perform an audit of the Fuel Adjustment Clause filings of Cleco Power. Marie supervised and directed the audit. The audit involved detailed examination of monthly true-ups of incurred costs with billed costs; the appropriate of interest rates as applied to overrecovered or under-recovered costs; examination of the impact of deferred costs; reconciliation of expenses recorded in FERC Form 1 account categories ("as booked") with expenses included in monthly fuel adjustment clause filings; the prudency and reasonableness of costs incurred for oil, gas, coal, and lignite; and transportation; and an assessment operating performance of utility generating assets.

Date:	June 2020 – October 2020
Location:	Ohio
Organization:	Public Utilities Commission of Ohio
Description:	Audit of PSR of Duke Energy LEI was engaged by the Public Utility Commission of Ohio, to perform an audit of the Price Stabilization Rider ("PSR") of Duke Energy Ohio related to Duke's purchase of energy from the Ohio Valley Electric Corporation ("OVEC") (PUCO Case No. 20-167-EL- RDR). Aspects of the audit included assessing the reasonableness and prudency of the disposition of energy and capacity in the PJM market of the energy provide by two coal plants, as well as plant performance, compliance with environmental requirements, and the prudency of fuel purchases. LEI also audited charges and true ups related to the company's quarterly PSR filings. Marie supervised and directed the audit.

Date:	May 2020 – September 2020
Location:	Ohio
Organization:	Public Utilities Commission of Ohio
Description:	Audit of PPA Rider of AEP Ohio LEI was engaged by the Public Utility Commission of Ohio, to perform an audit of the PPA Rider of AEP Ohio related to AEP's purchase of energy from the Ohio Valley Electric Corporation ("OVEC") (PUCO Case No. 18-1004-EL-RDR). Aspects of the audit included assessing the reasonableness and prudency of the disposition of energy and capacity in the PJM market of the energy provide by two coal plants, as well as plant performance, compliance with environmental requirements, and the prudency of fuel purchases. LEI also audited charges and true ups related to the company's quarterly PPA filings. Marie supervised and directed the audit.

Date:	April 2020 - May 2020
Location:	North Dakota
Organization:	Public interest law firm
Description:	Impacts of the potential shutdown of the Dakota Access pipeline ("DAPL")
,	LEI was engaged by a law firm representing the plaintiff tribes to provide a Declaration
	in the matter of US District Court Case No. 1:16-cv-1534-JEB. Marie directed and led the
	research and prepared the Declaration as well as an in-depth report. The report covered
	issues including the long-term and near-term drivers of oil production in North Dakota,
	the drivers of global oil demand, the costs to transport oil by rail versus pipeline, and
	analysis of rail transport trends in the United States. She provided independent analysis
	as well as critiques of Declarations filed by other witnesses. Her declaration is available

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	at: <u>https://earthjustice.org/sites/default/files/files/3154-525_declarations-in-support-of-standing-rock.pdf</u>
Date:	February 2020 – February 2022
Location:	Louisiana
Organization:	Louisiana Public Service Commission
Description:	Rulemaking to study renewable energy tariff, aka "green tariff" options Marie's team supported the Louisiana Public Service Commission in Docket No. R-35423. LEI provided framing questions for stakeholder feedback on green tariff options, evaluated stakeholder responses, provided in-depth case studies of green tariffs in other US jurisdictions, and provided other consultatory services for the Commission.

Date:	January 2020 – June 2020
Location:	Massachusetts
Company:	Massachusetts Office of the Attorney General
Description:	Application for firm transportation on a gas pipeline
	The MA Attorney General's Office of Ratepayer Advocacy ("AGO") engaged LEI to examine the application of National Grid d/b/a Boston Gas for approval to execute a contract with Algonquin, for firm transportation ("FT") on the Atlantic Bridge Project (DPU 19-132). Marie led the project which included examining National Grid's projections of gas demand and its assumed resources to meet demand; examining the Assigned Precedent agreement for the FT as well as other documents; and providing a critique of the assumptions driving National Grid's cost-benefit analysis. Marie reviewed briefs, developed interrogatory requests, and evaluated the responses to such requests.

Date:	November 2019
Location:	Japan
Organization:	Private equity investor
Description:	Long-term outlook for Japan electricity sector LEI was engaged to prepare a brief, fact-based report that would help support a view of wholesale electricity prices in Japan after 2040. Marie authored the report, which covered i) the structure of Japanese electric power industry, and ii) the status of de-regulation and environmental policy. Based on this, Marie developed two reasonable scenarios for wholesale prices based on two different paths for energy supply to 2040 and beyond.

Date:	October 2019 – November 2019
Location:	ERCOT
Organization:	European investor-owned utility
Description:	<b>Investment environment for transmission in ERCOT</b> LEI was engaged by a European utility to examine the investment environment for transmission in ERCOT. Marie's team provided a detailed report covering agents and institutions, the regulatory and legal framework, remuneration of investment, and transmission planning.

Date:	July 2019 - August 2019
Location:	Alberta, British Columbia
Organization:	Counsel for natural gas producer
Description:	Analysis of Western Canadian natural gas costs and production LEI was retained by counsel to provide support in the matter of NOVA Gas Transmission Limited ("NGTL")'s application to the National Energy Board ("NEB"). LEI reviewed evidence and prepared testimony. Marie led analysis of the natural gas and natural gas liquids ("NGLs") market in Alberta and British Columbia, and the impact of a pipeline surcharge on producers of natural gas.

Date:	May 2019 – August 2020
Location:	Massachusetts
Organization:	Investor-owned gas distribution utility
Description:	<b>Econometric benchmarking analysis of gas utility performance for PBR</b> LEI was hired to be the advisor of a gas utility company in Massachusetts for their performance-based distribution ratemaking plan. Eversource hired LEI in relation to its NStar Gas distribution company, to support NStar Gas's rate filing for performance-based ratemaking. Marie led an econometric benchmarking analysis of utility performance and served as a testifying witness. The econometric analysis used a transcendental logarithmic cost function (a tried-and-tested methodology for providing empirical evidence in utility benchmarking cases) to help set expectations for further efficiency improvement and an appropriate stretch factor. The benchmarking report was used by counsel to develop the company's strategy for the rate filing. Marie prepared direct written testimony, delivered oral testimony, developed interrogatory requests, responded to interrogatories by opposing counsel, and prepared rebuttal testimony. DPU Docket No. 19-120.

Date:	June 2019- December 2019
Location:	Ontario
Organization:	Generating company
Description:	<b>Benchmarking generation utility performance</b> LEI was engaged to support a hydropower generating company in relation to its second- generation hydroelectric payment amounts price-cap application before the regulator. The project involved performing independent benchmarking analysis of OPG's regulated hydroelectric facilities. This project involved selecting an appropriate peer group, selection of appropriate metrics to be benchmarked, and model development. Marie created an econometric model to develop recommendations as to the appropriate stretch factor to apply. LEI also aided the company in public consultations and the regulatory process.

Date:	October 2018 – April 2018
Location:	United States, ISO-NE
Company:	Massachusetts Office of the Attorney General
Description:	Winter fuel reliability/electric power market design
	The MA Attorney General's Office of Ratepayer Advocacy ("AGO") engaged LEI to examine ISO-New England's proposals to address potential winter fuel security issues

London Economics International LLC 717 Atlantic Avenue, Suite 1A Boston, MA 02111 www.londoneconomics.com facing the electric power sector. Marie led the project, including developing an independent definition of the problem to be solved; developing solutions, identifying potential allies in the NEPOOL stakeholder community; analyzing other stakeholders' proposals; and working with the AGO in the stakeholder process. LEI developed an alternative proposal, a forward auction for stored energy reserves based on the financial concept of an American call option with a two-dimensional bid (the option premium and strike price).

Date:	February 2018 – December 2018
Location:	Global
Company:	Columbia University School of International and Public Affairs, Center on Global Energy Policy
Description:	<b>Econometric analysis of crude oil price and income elasticities of demand</b> LEI was engaged by the Columbia University, Center for Global Energy Policy ("CGEP") to conduct econometric analysis of global oil demand. Marie directed and managed the project, the foundation of which was a detailed econometric analysis of price and income elasticities of oil demand. Marie employed a variety of specifications of econometric models (including static and dynamic models, and symmetric and asymmetric models) and estimated separate models for crude oil, gasoline, and diesel demand. She used country-level data covering 40 years (1977-2016), aggregated into panel (pooled cross- section and time series) data sets for OECD, non-OECD, and oil-producing countries. Marie examined and reported the results of econometric tests covering time-series properties of the data (tests for integration and cointegration), performance of the log linear model specification as compared to an intrinsically non-linear specification, and the pool-ability of cross-sectional data.

Date:	September 2018-December 2018
Location:	United States, ISO-NE
Company:	Maine Public Utilities Commission
Description:	Avoided energy supply costs LEI was engaged to perform a critical review of the methodology and assumptions which underpinned other consultants' analysis of avoided energy supply costs ("AESC"). Marie led the gas market forecast, and the critical review of the other consultants' gas price forecast. She also led a careful examination of the economic theory and econometric techniques used by the other consultants to estimate demand-induced price reduction effects ("DRIPE"). Owing to miss-specified models and/or unwarranted assumptions (such as a perfectly inelastic demand curve for natural gas in the long term) the other consultants' DRIPE estimates were generally too high. [Docket No. 2018-00321]

Date:	June 2018-December 2018
Location:	United States, PJM
Company:	Public Utilities Commission of Ohio
Description:	Management performance and financial audit of large utility
	LEI was engaged to perform a management performance and financial audit of AEP Ohio's Alternative Energy Rider ("AER"). Marie led the project which required examining

London Economics International LLC 717 Atlantic Avenue, Suite 1A Boston, MA 02111 www.londoneconomics.com the terms of power purchase agreements ("PPAs") for wind and solar power, the cost of renewable energy credits ("RECs"); energy and capacity market prices; inventory strategies, and the accuracy of AEP Ohio's load forecasts. Marie recruited a local Ohio accounting firm to perform the financial portion of the audit; she provided guidance (as the firm had not previously audited a utility) and oversight of their work as well as the work of the LEI in-house team. [Docket No. 18-80-EL-RDR]

Date:	March 2018 - September 2018
Location:	United States, MISO, Michigan
Company:	NGO
Description:	The role of Enbridge Line 5 in NGLs and crude oil transport in Michigan
	For a non-governmental organization ("NGO") Marie produced three white papers examining the current and future role of Enbridge Line 5 in Michigan related to three issues: propane supply in Michigan, transportation for crude oil producers in Michigan, and supply of crude oil to Michigan-area refineries. Marie's analysis of the propane market included a comparative static econometric analysis of the supply and demand from propane in Michigan, explained in non-technical language. The white papers were used by the client in discussions with the Governor of Michigan and other stakeholders

Date:	July 2017-June 2018
Location:	United States, MISO, Minnesota
Company:	Minnesota Department of Commerce
Description:	<b>Role of Enbridge Line 3 in heavy and light crude oil supplies</b> Marie served as independent market expert assisting the Minnesota Department of Commerce in evaluating the application of Enbridge Energy for a Certificate of Need for its Line 3 oil pipeline expansion project (Docket No. PL-9/CN-14-916, OAH Docket No. 65-2500-32764). Marie's analysis covered global and local trends in refined product demand and crude oil supply, refinery utilization rates and utilization of high-conversion refinery capacity in Petroleum Administration for Defense District ("PADD") 2 and in the local Minnesota region. Her analysis required detailed examination of the assumptions and methodology of an oil pipeline linear programming-based model, in order to assess another witness's testimony which relied on the model. Marie provided written testimony; responded to interrogatory requests, provided written surrebuttal, and oral testimony.

June 2017-December 2018
United States, MISO, Mississippi
Mississippi Public Service Commission
Management audit of large vertically integrated utility Marie led a management audit of the fuel (gas, coal, and nuclear) and energy procurement activities of Entergy Mississippi. Marie's team assessed fuel and energy contract terms, and reviewed the prudency of coal and nuclear fuel procurement and inventory practices. Marie's team also assessed management, organization, controls, strategies, and outcomes for the company's hourly MISO offers. The team investigated the operations of a nuclear

]	power plant, and the financial implications of the utility's power purchase agreement for
1	nuclear power. Marie appeared before the Commission to present and defend findings.

Date:	November 2018 – February 2019
Location:	WECC
Company:	PacifiCorp
Description:	<b>Independent evaluator ("IE") for energy procurement</b> LEI was retained as an IE by PacifiCorp for its system-wide 2017 Solar RFP. Marie led the project, which included a review of PacifiCorp's Solar RFP, the facilitation and monitoring of communications between PacifiCorp and bidders, performing independent initial shortlist evaluation and scoring, and the filing of status reports and the final IE closing report.

Date:	April, May 2017
Location:	United States and Canada
Company:	Private client
Description:	<b>Review of investable energy sectors</b> For a private equity client, Marie led an extensive project reviewing a wide range of investable energy sectors in the United States and Canada. The sectors included: electricity generation (natural gas, wind, solar, hydro), AMI, distributed resources, demand response, retail energy, gas LDCs, gas storage, gas pipeline transportation, LNG- related infrastructure, vertically integrated utilities, electric distribution utilities, and water utilities. LEI assessed the investment potential of each sector for the next five years and proposed a methodology to screen and identify investment opportunities and execute on these opportunities.

Date:	March 2017
Location:	Alberta, Canada
Company:	Private client
Description:	Analysis of capacity markets LEI was engaged to provide global perspectives on the detailed mechanisms that make up capacity markets, so that eventual capacity market design in Alberta will be workable and efficient, with minimal unintended consequences. Marie led research and delivered a detailed report on market power mitigation mechanisms and their potential impacts on capacity market performance.

Date:	February 2017
Location:	North America
Company:	Provider of services to vehicle fleet industry
Description:	<b>Outlook for electrification of transportation</b> Marie developed scenario outlooks for electric vehicle ("EV") market penetration in the United States; examined the role of electric utilities (and their emerging EV-related business models) as potential partners versus competitors to the downstream transportation industry; identified activities and strategic positioning of upstream and

downstream industry participants; led discussion of implications of "electrification of
transportation" for fleet service companies, convenience stores, and other downstream
industry participants. Presented material to company's partner advisory board.

Date:	December 2016
Location:	Alberta, Canada
Company:	Private client
Description:	Analysis of capacity markets To support Board-level understanding of the implications of potential capacity market designs in Alberta, Marie prepared a detailed review and comparison of capacity markets across international and North American jurisdictions. Report concluded "the devil is in the details" of capacity market design. Market design details with potentially large impacts on the client were resource eligibility definitions, price setting mechanism, demand curve design, performance requirements, and market power mitigation rules.

Date:	September 2016
Location:	Northeast United States
Company:	Private client
Description:	<b>Examination of solar business models</b> For a client performing due diligence related to a potential investment in business-to- business behind-the-meter solar in the Northeast United States, Marie led a project examining US federal and state incentives for solar adoption, and assessing business models used for targeting commercial, institutional, and industrial sectors. For each business model, LEI assessed the competitive environment—who is operating in the sector, what is their go-to-market strategy, and in general how these models have been performing. Marie's team also provided a 10-year outlook for solar renewable energy credits ("SRECs") for certain jurisdictions. Finally, LEI developed key questions the client should ask as part of its evaluation of potential transactions in the behind-the-meter solar sector.

Date:	October 2016-November 2016
Location:	California, Kansas
Company:	Law firm
Description:	<b>Support for counsel in renewable natural gas matter</b> Marie prepared an expert report in support of litigation in Case 15CV-04225 in the District Court of Johnson County, Kansas. LEI was retained by counsel to examine the value of the green attributes of landfill gas ("LFG") produced by a project in Kansas City and sold under long-term contract to the Sacramento Municipal Utility District ("SMUD"). Marie's report demonstrated several flaws in the methodology relied upon by the opposing counsel's expert witness. Marie proposed an alternative, more accurate methodology for valuing the green attributes of LFG, based on market fundamentals driven by the California RPS requirements.

Date:	August 2016-October 2016
Location:	Maine

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Company:	Maine Public Utilities Commission
Description:	Macroeconomic impact of biomass generation Marie led an engagement to estimate the macroeconomic impact of biomass generation within the state of Maine (Maine PUC Docket No. 2016-00084). This included direct, indirect, and induced impacts on: permanent direct jobs, payments to municipalities, payments for fuel harvested in the State, payments for in-state resource access, in-state purchases of goods and services, and construction-related jobs and purchases. Marie used the macroeconomic model known as IMPLAN to capture the economic impacts on industries including logging, sawmills, and other forestry-related industries and well as on state and local taxes.

Date:	May 2016
Location:	ERCOT/Texas
Company:	Private client
Description:	Examination of ancillary services
	Marie conducted a case study assessing the current ancillary services ("CAS") market in
	ERCOT, outlining the structure of ERCOT's proposed Future Ancillary Services Nodal
	Protocol Revision Request ("FAS-NPRR"), and examining the implications of ERCOT's
	experience so far for the Alberta electricity market. Findings included the following:
	While it was widely expected that the addition of large amounts of wind (and other non-
	synchronous generation) on the ERCOT system would significantly increase the need for
	ancillary services, by 2015, ERCOT's procurement of CAS products had not increased
	compared with 2011. However, the need for synchronous inertial response ("SIR") which
	is not part of CAS did increase somewhat over the time period, though ERCOT did not
	include SIR in its FAS-NPRR.

Date:	April 2016-May 2016
Location:	ERCOT/Texas
Company:	Renewable power investor
Description:	<b>Due diligence in ERCOT</b> LEI was hired to perform due diligence for an investor interested in wind assets in ERCOT. Marie examined the political, legislative, and economic drivers of ERCOT's Competitive Renewable Energy Zones ("CREZ") and provided an assessment of state- level support for further expansion of CREZ transmission lines. She also provided assessment of and outlook for ERCOT's and the Public Utility Commission of Texas's views of the "system cost" of wind (the potential increased need for ancillary services and firm capacity on the system).

Date:	June 2014-April 2016
Location:	Maine
Company:	Maine Public Utilities Commission
Description:	<b>Project manager and testifying expert</b> Marie served as project manager, independent market expert, and expert witness for the Maine Public Utilities Commission, in the evaluation of the costs and benefits of alternatives for expansion of natural gas supply into Maine pursuant to the Maine Energy Cost Reduction Act (MPUC Docket #2014-00071). Marie reviewed and evaluated proposals for firm natural gas transportation service by pipeline developers. These evaluations included LEI's review of commercial terms include in the pipeline Precedent Agreements that

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underpin capacity expansion projects; review of contract provisions for Firm
Transportation Agreements and Negotiated Rate Agreements; and evaluation of the status
of the FERC and state-level permitting process for each pipeline proposal. Marie provided
expertise in upstream natural gas (exploration and production), midstream natural gas
(interstate pipelines) and global energy markets including oil and LNG markets, to provide
a solid grounding for LEI's long-term outlook for New England natural gas prices. Marie
directed the natural gas network modeling (using GPCM, an industry-standard network
model of the North American natural gas system) and power simulation modeling (using
LEI's proprietary POOLMod model) to arrive at a quantitative cost-benefit analysis of
proposals. She authored reports provided to the Commission; responded to discovery from
other parties; prepared discovery questions and cross-examined witnesses; reviewed
testimony by other parties and provided assessments of the issues presented; and she
served as an expert witness in the proceedings.

Date:	November 2015-December 2015
Location:	US Northeast
Company:	Renewable power developer
Description:	<b>Due diligence for assets in ISO-NE (Maine)</b> LEI was hired by a wind developer to provide a quantitative assessment, based on an economic dispatch model, of congestion/curtailment risk for a wind asset in Maine. LEI used its proprietary dispatch model, PoolMod, to provide an outlook from 2016 through 2020 of hourly LMPs, as well as the components of LMP (energy, losses, and congestion). We incorporated information from the interconnection impact study to examine system limits for the plants in question. LEI also provided an assessment of risk of outages based on NERC outage data for NPCC. Marie led the project

Date:	October 2015-November 2015
Location:	ERCOT/ Texas
Company:	Private equity company
Description:	Due diligence for assets in ERCOT
	LEI was hired to forecast the potential energy revenues of two wind farms in Texas, using
	its proprietary dispatch model, PoolMod. Marie led the project, and also examined the
	implications of the PPA related to the two wind farms.

Date:	July 2015
Location:	North America/United Kingdom
Company:	UK Department of Energy and Climate Change
Description:	<b>Examination of design of auctions</b> Marie participated in a review of auction design for the UK DECC. The UK market regulator was interested in whether US power markets evaluate generation bids based on criteria other than the price bid, specifically, if the length of contract had a role in the auctions. LEI reviewed capacity market rules for PJM, ISO-New England and the New York ISO. Marie examined whether and for how long a "lock-in" option for the first year capacity price is offered to new generation assets bidding into the auctions. She also reviewed international spectrum auctions, North American gas transmission open season

rules, and international auctions for toll roads to examine whether and how duration or
length of contract is incorporated into bidding.

Date:	May 2015
Location:	Connecticut; Virginia
Company:	Private equity company
Description:	<b>Review of gas transportation contracts</b> Marie evaluated contracts for firm gas transportation capacity for gas-fired plants in Virginia and Connecticut.

Date:	April 2015
Location:	Connecticut; New Jersey
Company:	Private equity company
Description:	<b>Outlook for natural gas prices</b> LEI was retained to forecast delivered gas prices in New England (Connecticut) and PJM (New Jersey) and locational marginal prices as well as retail electricity prices in Connecticut. Marie led the gas market analysis.

Date:	August 2014 - January 2015
Location:	North America
Company:	Private client
Description:	<b>Monthly energy market reports</b> LEI was engaged to support an energy company's Regulatory Group in its administering of the company's compliance program. The purpose of the engagement was to ensure that client's transactional and business groups were made aware of market rules and regulatory risks. This involved creating and delivering a monthly report covering developments by regional market and traded products which included: energy, capacity, long-term transmission service, FTR auctions, ancillary services, diesel oil, PRB coal, natural gas commodity, transmission, and storage, RECS, and CO <sub>2</sub> . Marie served as project manager and executive editor of the monthly report and monthly conference call, and provided the research and insight on US gas, oil, and coal markets, and FERC activities.

Date:	October 2014
Location:	New England
Company:	Private equity company
Description:	Assessment of ancillary service market To support potential acquisition of hydropower assets, Marie provided analysis of ISO- New England's Locational Forward Reserves Market ("LFRM").

Date:	April-June 2014
Location:	US Midwest
Company:	Private equity company
Description:	Due diligence for asset in PJM
	For due diligence related to a district cooling system in the Midwest, Marie reviewed
	contracts and developed a model for projecting revenues and gross margins for the asset.

Marie pr	ovided insight by identifying the potential for lower customer contract prices at
renewal	(in contrast to the seller's assumptions) and other areas of revenue risk.

Date:	June 2014
Location:	North America
Company:	Law firm
Description:	<b>Examination of FERC policies and practices</b> LEI was engaged by a law firm on behalf of a Canadian energy company to provide market advisory for an investigation related to the timing of outage scheduling under PPAs. Marie provided research and expertise covering FERC practices related to monitoring, enforcement, and definition and prosecution of alleged market manipulation.

Date:	April-May 2014
Location:	Nova Scotia
Company:	Government of Nova Scotia
Description:	<b>Organization of energy system</b> Marie provided a detailed overview of the Nova Scotia gas and power sectors, including governing institutions, the legal and regulatory framework, recent developments and challenges, and SWOT analysis.

### **SPEAKING ENGAGEMENTS:**

### Selected recent webinars and conferences

Energy Bar Association Mid-year Meeting and Conference 2021 (virtual). Session chair: *Securitization of utility costs: Panacea or poison pill?* October 13, 2021.

International Association for Energy Economics ("IAEE") 2021 Conference (virtual). Presentation title: *Liberalization, de-carbonization, and nuclear recovery in Japan: Outlook for long-term energy prices*. June 7, 2021.

Expert participant (virtual) in University of California Davis, Institute of Transportation Studies: *Future Scenarios of Passenger Mobility in the US: Year 2030*, October 2020.

Energy Bar Association Mid-year Meeting and Conference 2020 (virtual). Presentation title: *Performance-based ratemaking for local gas distribution companies: Lessons learned from a recent rate case.* October 13, 2020.

Boston Bar Association, 2020 Virtual Energy Conference. Session title: *Performance-based Ratemaking*. Presentation title: *Performance-based ratemaking*: *Understanding the basics, and the role of performance incentives*. July 15, 2020. http://energyconference.bbablogs.org/

Morgan Stanley Webcast Series | *Regulatory Outlook for Key Pipeline Projects with Experts Bloomberg and London Economics International.* Presentation title: *Impacts of a potential shutdown of Enbridge Line 5.* July 10, 2020.

US Association for Energy Economics, Webinar. Presentation title: *Taking a look ahead: The long-term impacts of a crisis on oil demand*. June 29, 2020. https://www.usaee.org/webinars/webinar-kleinberg.aspx

US Energy Association, Webinar. Presentation title: *Taking a look ahead: The long-term impacts of a crisis on oil demand*. May 27, 2020. https://usea.org/event/taking-look-ahead-long-term-impacts-oil-demand-after-crisis

USAEE/IAEE 37th Annual North American Conference. Denver, CO. Session chairman/moderator, concurrent session title: *Regulation*. November 6, 2019.

ASSA/IAEE. Atlanta, GA. Session title: *Single and bi-directional economic dependencies in energy systems.* Presentation title: *Business and innovation cycles in the US Upstream: Surviving the ups and downs.* January 2019.

MIT/SPE/YPE. Cambridge, MA. Session chairman/moderator, session title: *Meeting the changing demand for US natural gas: Do markets alone suffice or are regulatory changes necessary*? April 26, 2018.

ERCOT Market Summit. Austin, TX. Session chairman/moderator, session title: *Perspectives on ERCOT Market Reforms*. February 28, 2018.

ASSA/IAEE. Philadelphia, PA. Session title: *Energy Economics, Regime Changes, and Sustainability* Discussant for paper "What's killing nuclear power in US electricity markets?" January 6, 2018.

#### **PUBLICATIONS:**

#### Technical/Academic

Kleinberg, Robert and Fagan, Marie, "Business Cycles and Innovation Cycles in the U.S. Upstream Oil & Gas Industry." (December 1, 2019). USAEE Working Paper No. 19-423. Available at SSRN: https://ssrn.com/abstract=3508466 or http://dx.doi.org/10.2139/ssrn.3508466

"The Disappearing Middle Class: Economies of Scale in Exploration and Development," presented at the International Association for Energy Economics, 26th annual conference, Aberdeen, June 2002.

"The Key Role of Technology in Reducing Offshore Finding and Development Costs," *Fundamentals of the Global Offshore Industry*, The Petroleum Economist Ltd., London, September 2001.

"The US Oil and Gas Supply Situation: How Did We Get Here?" guest lecture, Clark University, Worcester, MA, October 2000.

"The Technology Revolution and Upstream Costs," *The Leading Edge* (Journal of the Society of Exploration Geophysicists), June 2000.

Review of *Exploration, Development, and Production – Texas Oil and Gas 1970-1995, for the Journal of Economic Literature, 1999.* 

"Resource Depletion and Technical Change: Effects on US Crude Oil Finding Costs from 1977 to 1994," *The Energy Journal*, 1997.

"Inter-jurisdictional Competition, Resource Rents, Tax Exporting, and Oil and Gas Severance Taxes," *The Journal of Energy Finance and Development*, 1997, with Kevin Forbes.

"Fiscal Illusion and Fiscal Sclerosis: The Case of Oil and Gas Severance Taxes," presented at the US Association for Energy Economics/International Association for Energy Economics conference, Boston, MA October 1996.

"Prices, Depletion, and Technical Change 1977-1990: The Declining Cost of Crude Oil," presented at the Allied Social Science Association Annual Meeting, American Economic Association/International Association for Energy Economics session, San Francisco, CA, January 1996.

"Technical Change and Scale Economies in US Onshore Oil and Gas Exploration 1977-1990," presented at the Southern Economic Association meeting, New Orleans, LA, November 1993.

#### **US** Department of Energy

State Energy Severance Taxes, DOE/EIA-TR/0599, Washington, DC, 1995.

*Oil and Gas Development in the United States in the Early 1990s: An Expanded Role for Independent Producers,* DOE/EIA-0600, Washington, DC, 1995, with Jon Rasmussen.

"Trash to Energy: A Burning Issue," 1988 Selected Papers and Presentations by DOE's Policy Integration Staff, US Department of Energy, Office of Policy, Planning and Analysis, Office of Policy Integration, Washington, DC, December 1988, with Peggy Podolak.

### **IHS/CERA** Publications

Global Prospects for Shale Gas: Assessing Above-ground Risks and Enablers IHS CERA Private Report 2013 The Impact of Technology on US Offshore Finding and Development Costs IHS CERA Private Report 2013 The Next E&P Hotspots: What are the Leading Indicators? IHS CERA Decision Brief 2012 Taking the Shale Gale International: Lessons from North America IHS CERA Decision Brief 2012 Prospects for Shale Gas in Europe: Insights from CERAWeek IHS CERA Insight 2012 Envisioning a Long-term Future for Coal IHS CERA Insight 2011 North American Power Industry Landscape 2011 IHS CERA Decision Brief 2011 Common Ground? CERAWeek Perspectives on US Electric Power Transmission IHS CERA Insight 2010 North American Power Industry Landscape 2010 IHS CERA Decision Brief 2010 Mexico's Road to Renewable Power: The Cost of a Range of Targets and Options IHS CERA Decision Brief 2009 Competitive Bidding: A Key Tool for Capital Formation in the US Power Sector IHS CERA Decision Brief 2009 Financing the Global Power Business: Insights from CERAWeek IHS CERA Insight 2009 Concentrating Solar Power: US Demand Heats Up IHS CERA Decision Brief 2008 US CO2 Policy Quandary: Near-term Reductions Imply a High Carbon Price IHS CERA Private Report 2008 The US Energy Act of 2007: Addressing the Demand Side of Electric Power IHS CERA Insight 2008 Investors' Energy Monthly December 2004 - November 2007 Some Sail, Some Fail: Utility M&A after PUHCA IHS CERA Decision Brief 2006 Another Decade of Rising Upstream Costs? IHS CERA Decision Brief 2006 Merchant Power's Recovery: Four Dimensions of Value IHS CERA Private Report 2006 PUHCA Repeal and Utility M&A: One Big Obstacle Down, Many Remain IHS CERA Decision Brief 2005 North American Gas Monthly Briefing January 2003 - June 2004 Costs are Up for North American Natural Gas IHS CERA Decision Brief 2004 Bottom Line: A New Long-term Floor for North American Gas Prices IHS CERA Private Report 2004 Upstream Gas Costs and North American E&P Strategy: Avoiding the Edge IHS CERA Decision Brief 2004 Can We Drill Our Way Out of the (Natural Gas) Supply Shortage? IHS CERA Decision Brief 2003 Cost-effective Deepwater Development: Seeing the Forest from the "Trees" IHS CERA Private Report 2001 Optimization and the Role of R&D IHS CERA Decision Brief 2001 Upstream Spending Plans: Inflation in the Pipeline IHS CERA Alert 2001 Upstream Technology on the Horizon IHS CERA Decision Brief 2000 Upstream Costs--Why the Gap will widen IHS CERA Decision Brief 1999 The Impact of Falling Oil Prices on Upstream Operations IHS CERA Decision Brief 1998 The Technology Revolution and Upstream Costs IHS CERA Private Report 1998 Managing the Rig Shortage IHS CERA Decision Brief 1997

### News Media

"Economists wonder: Did COVID-19 accelerate timeline for peak oil demand?" (excerpts from USEA webinar *Taking a look ahead: The long-term impacts of a crisis on oil demand,* May 27, 2020). S&P Global Market Intelligence. June 8, 2020.

https://platform.mi.spglobal/SNL.Services.Export.Service/v2/Export/Retrieve?filename=Html\_2bdf6b 05-697e-4a2b-8768-579bf532b596.html.

"Upstream oil costs on the rise" (excerpts from *Another Decade of Rising Upstream Costs*? IHS CERA Decision Brief 2006), *The Wall Street Journal Morning Brief*, June 28, 2006.

"Unnatural Gas Prices," live television interview for CNN-FN, December 23, 2003.

### IHS/CERA CERAWeek Roles

Chairman, Coal Plenary Envisioning a Long-term Role for Coal, March 10, 2011 Chairman, Strategy Session Financing the Power Future, March 10, 2011 Chairman, Expert Dialog North American Gas and Power Scenarios Wildcards, March 9, 2011 Chairman, Strategy Session Financing a North American Power Sector in Transition, March 12, 2010 Panelist, CERA Insights Global Power Outlook, March 12, 2010 Chairman, Strategy Session US Electric Power Transmission: the Battle of the Jurisdictions, March 11, 2010 Chairman, Critical Issue Forum, Financing the Power Sector in a Turbulent Economy, February 12, 2009 Chairman, Critical Issue Forum Power Sector Investment: Global Capital, Local Strategies February 15, 2008 Panelist, Leadership Circle Global Power Outlook February 14, 2008 Chairman, Critical Issue Forum Rising Costs and the Outlook for North American Gas, February 14, 2007 Host and Commentator, Reception for Institutional Investors February 13, 2007 Panelist, Critical Issue Forum Oil Sector Finance: The Cliff behind the Clouds? February 13, 2007 Host and Commentator, Reception for Institutional Investors February 7, 2006 Chairman, Critical Issue Forum Financing the Oil Future: A Three-Trillion Dollar Dilemma February 7, 2006 Host and Commentator, Reception for Institutional Investors February 15, 2005 Chairman, Critical Issue Forum North American Natural Gas: E&P in a Mature Region February 11, 2004 Chairman, Expert Briefing North American Gas E&P Strategy: Getting off the Treadmill? February 12, 2003 Panelist, Expert Briefing Bracing for a Wild Ride: North American Gas Market Outlook February 11, 2003

# 6.2 Barbara Porto

# Senior Consultant, London Economics International, LLC



#### YEARS WITH FIRM/ENTITY: 8

#### NATIONALITY: BRAZILIAN

### **KEY QUALIFICATIONS:**

Barbara is a Consultant at London Economics International LLC ("LEI"), where she supports the firm's technical engagements with regulators, utilities and private equity firms on issues regarding market design, project evaluations, wholesale price analysis, and utility management/performance auditing. Barbara is LEI's lead expert and modeler for the California ISO's energy and capacity markets, responsible for analyzing changes in market rules and system dynamics. Barbara also serves as a key modeler for LEI's gas pricing model.

Barbara has experience in coordination and execution of utility management/performance auditing and has been involved in all LEI's utility management performance audit engagements since joining the company.

Prior to LEI, Barbara was an Analyst at ENEVA, the largest private thermal power generation company in Brazil, where she was responsible for market intelligence reports and procurement strategic planning.

Institution	Hult International Business School
Date:	August 2014
Degree(s) or Diploma(s) obtained:	MBA - Master of Business Administration
Institution	COPPEAD/UFRJ (Brazil)
Date:	December 2010
Degree(s) or Diploma(s) obtained:	Finance Certificate
Institution	Universidade Estácio de Sá (Brazil)
Date:	June 2010
Degree(s) or Diploma(s) obtained:	Bachelor of International Relations

### EDUCATION:

#### **EMPLOYMENT RECORD:**

#### Date: January

January 2015 - Present

Location:	Boston, MA
Company:	London Economics International LLC
Position:	Consultant

Date:	July 2008 – August 2013
Location:	Rio de Janeiro, Brazil
Company:	ENEVA (subsidiary of E.ON AG)
Position:	Analyst (July 2010 – August 2013)
	Intern (July 2008 – June 2010)

### **RECENT PROJECT EXPERIENCE:**

Date:	January 2019 to present
Location:	California
Company:	LEI's Continuous Modeling Initiative (CMI)
Description:	As lead California market modeler, Barbara tracks and evaluates the impact of on-going structural and regulatory changes in the electricity market to produce detailed price forecast and associated analyses on an ongoing semi-annual basis using LEI's in-house price forecast software, POOLMod.

Date:	October 2022 – ongoing
Location:	North Dakota
Company:	North Dakota Public Sevice Commission
Description:	Montana-Dakota Utilities rate case
	LEI was engaged by the North Dakota Public Service Commission as the outside independent technical consultant supporting the Commission's ratepayer advocacy staff in a rate case involving Montana-Dakota Utilities. LEI examined key components of the rate case, which included the depreciation study, tax rates, environmental upgrades, transmission investment, the ROE/common equity ratio, amortization for early retirement of coal plants, and impacts on residential rates versus impacts on other classes of service. LEI prepared data requests, and provided written and oral testimony. Barbara worked on the sections of the audit related to depreciation and environmental upgrades.

Date:	August – December 2022
Location:	Mississippi
Company:	Mississippi Public Service Commission
Description:	Management audit of Entergy Mississippi
	LEI was engaged to conduct the annual fuel procurement and management audit of Entergy Mississippi. The LEI team assessed a complex array of issues including the Company's organization and staffing, risk management and company controls, coal procurement and inventory management, coal transportation, natural gas procurement and trading, plant operations and generation portfolio management, energy procurement and trading, and costs associated with the Grand Gulf nuclear plant. LEI

prepared a comprehensive report detailing its analysis, findings, and recommendations, and appeared before the Mississippi Public Service Commission to present its findings and recommendations. Barbara worked on the procurement and inventory management
sections of the audit related to natural gas and coal.

Date:	June 2022
Location:	California
Company:	Confidential client
Description:	Ancillary service revenue streams for long-duration storage in California
	LEI was engaged by a developer to evaluate potential revenue stream of its battery storage technology that is capable in providing very long-duration storage. Specifically, LEI is helping the client understand the value of regulation, spinning reserve, frequency regulation, voltage support and other revenue streams that its battery can earn in the California market under current market structure and under future potential market designs.

Date:	July 2020 – April 2022
Location:	Louisiana
Company:	Louisiana Public Service Commission
Description:	Management audit of fuel adjustment clause for Cleco Power
	LEI was engaged by Louisiana Public Service Commission ("LPSC"), Docket No. X-35522, to perform an audit of the Fuel Adjustment Clause filings of Cleco Power. Barbara assisted with developing and analyzing data requests to evaluate if fuel costs were prudent and in compliance with LPSC orders.

Date:	July – December 2021
Location:	Ohio
Company:	Public Utility Commission of Ohio
Description:	Audit of Legacy Generation Resource Rider for Ohio Valley Energy Company
	LEI was engaged by the Public Utility Commission of Ohio to perform an audit of the prudency and performance of the generation purchase riders of Duke Energy Ohio, AEP Ohio, and AES Ohio for the output of two coal plants operated by Ohio Valley Energy Company ("OVEC"). Barbara was responsible for examining OVEC's participation in the PJM market and the fuel and variable cost expenditures to determined whether they were prudently incurred.

Date:	July – December 2019; July – December 2020; June – December 2021
Location:	USA
Company:	Mississippi Public Service Commission
Description:	Management audit of fuel and electricity procurement
	LEI was engaged for a two-year term (and then extended for an additional year) to conduct the annual management audits of the oil, gas, coal, nuclear fuel, and energy procurement activities of Mississippi Power Company. The LEI team assessed a complex array of issues including fuel and energy contract terms and the prudency of fuel procurement and inventory practices. LEI appeared before the Commission to

present and defend findings. Barbara worked on the procurement and inventory
management sections of the audit related to natural gas and coal.

Date:	August 2020 – September 2021
Location:	Louisiana
Company:	Louisiana Public Service Commission
Description:	Management audit of fuel adjustment clause for Entergy
	LEI was engaged by Louisiana Public Service Commission ("LPSC"), Docket No. X-
	35523, to perform an audit of the Fuel Adjustment Clause filings of Entergy Louisiana,
	LLC. Barbara assisted with developing and analyzing data requests to evaluate if fuel
	costs were prudent and in compliance with LPSC orders.

Date:	February - April 2021
Location:	ISO-NE and California
Company:	Confidential client
Description:	Due diligence on a potential wind portfolio acquisition
	LEI was engaged by an infrastructure investment fund to provide consulting and advisory services in support of due diligence efforts on a potential wind portfolio acquisition in ISO-NE and California. The scope of the project included reviewing data room materials, critically reviewing a market report prepared by the sell-side consultant, preparing independent long-term 20-year energy and capacity price forecast for the target assets under two different scenarios, one reflecting a base case scenario with nation-wide carbon tax implemented by 2028, and another reflecting decarbonization goal achieved through non-carbon tax policies. Barbara was responsible for the California portion of the project, conducting extensive and detailed review of the materials provided, additional research on various topics, and performing the California modeling activities.

Date:	August – December 2020
Location:	USA
Company:	Confidential client
Description:	Financial Transmission Rights ("FTRs") and Auction Revenue Rights ("ARRs") Market Review
	LEI has been engaged by a Regional Transmission Operator ("RTO") to conduct a holistic assessment of its FTR markets and ARRs to determine whether the current ARR/FTR processes constitute appropriate mechanism to ensure that load receives the optimal value of the transmission system for which it is paying through its transmission access charges. Barbara was responsible for analyzing the FTR/ARR metrics and target allocation process, as well as comparing it to similar mechanisms in other jurisdictions.

Date:	January – March 2020
Location:	Massachusetts
Company:	Massachusetts Office of the Attorney General
Description:	Application for firm transportation on a gas pipeline
	The MA Attorney General's Office of Ratepayer Advocacy ("AGO") engaged LEI to examine the application of National Grid d/b/a Boston Gas for approval to execute a

contract with Algonquin, for firm transportation ("FT") on the Atlantic Bridge Project (DPU 19-132). The project included examining National Grid's projections of gas demand and its assumed resources to meet demand; examining the Assigned Precedent agreement for the FT as well as other documents; and providing a critique of the assumptions driving National Grid's cost-benefit analysis. Barbara assisted with reviewing briefs, developing interrogatory requests, and evaluating the responses to such requests.

Date:	January – March 2020
Location:	USA – Midwest
Company:	Distribution cooperative
Description:	LEI was retained by a Midwest cooperative seeking to cease purchasing supply from the incumbent and rather opt for an alternate supply provider. As part of the engagement, LEI prepared a critique of the stranded cost estimate provided by the incumbent provider and calculated its own estimate of the stranded cost payment based on FERC's policy guidelines in Order 888. LEI's calculation of market value for the released energy and capacity from the incumbent t provided was based on its own forecast of energy and capacity prices in the MISO markets. LEI's report was filed with FERC as part of the litigation procedures. Barbara was responsible for the capacity market analysis, reviewing thousands of capacity transactions in the MISO region.

Date:	April – December 2019
Location:	Canada
Company:	Ontario Power Generation ("OPG")
Description:	LEI was engaged to support Ontario Power Generation in relation to its second- generation hydroelectric payment amounts price-cap application before the Ontario Energy Board ("OEB"). The project involved performing an updated TFP study reflecting the OEB's 2017 Decision on the first-generation price-cap index. Other key tasks were the preparation of analysis and written evidence assessing whether the inflation factor and treatment of the Capacity Refurbishment Variance Account remain appropriate. Barbara worked on the inflation factor, physical TFP, coauthored the report and assisted on information-gathering.

Date:	November – December 2019
Location:	USA
Company:	Confidential client
Description:	For a transmission developer in the in Northeast, LEI modeled various portfolios of renewable generation assets (including wind, solar, and hydro resources) together with various quantities and technologies of storage resource to analyze, and optimize, the capacity factor and delivered price for energy on the proposed HVDC transmission line. LEI also modeled customer load at the withdrawal end of the line together with additional storage to analyze the benefits of these storage resources to provide load-following service. Barbara assisted with research on the costs and technical specifications of various storage technologies.

Date: October

October - November 2019

Location:	USA
Company:	Range EES
Description:	LEI was engaged by Range EES to analyze the local economic development benefits associated with the construction and operations of a Compressed Air Energy Storage ("CAES") project at the site of the soon-to-be-retired Intermountain Power Project plant in Millard County, Utah (the "Project") using the REMI PI+ model. Barbara assisted the REMI modeler with research, conducting model runs and in the composition of the final report.

Date:	March – April 2015; October 2015; May 2019
Location:	Colombia
Company:	Confidential client
Description:	LEI was hired by an electric operator for the purposes of valuing a portfolio of generating assets in Colombia. LEI's scope of work consists of a comprehensive review of the Colombia energy market (including fuel and power market drivers), describe in detail the functioning of both wholesale power market and firm energy market (capacity market), develop forecasts of spot prices in order to derive expected revenues for the portfolio. Colombia being a hydro dominated system, as part of its modeling exercise, LEI ran a Monte Carlo simulation to develop a series of probabilities associated with generation profiles of Colombia's hydro resources to reflect the impact of weather conditions and water inflows on hydropower plants' output. LEI summarized its research and modeling results in a final report that was presented to lenders and other interested parties. In May 2019, LEI was hired to update the market fundamentals and energy prices outlook in order to evaluate the impact of evolving market conditions on a portfolio of assets acquired by the client in 2015. Barbara created the fuels forecast, assisted with research tasks for the modeling activities, and coauthored the report.

Date:	January – February 2019
Location:	Singapore
Company:	Singapore National Climate Change Secretariat ("NCCS")
Description:	As part of a consortium, LEI was hired by the NCCS to undertake a study on effective carbon prices faced by energy-intensive manufacturing sub-sectors in jurisdictions across Asia, Middle East, Europe, and North America. Specifically, LEI was tasked with studying carbon policies in China, Middle East, Taiwan, USA, and Canada. The deliverables, consisting of a report and a dashboard tool, allowed the NCCS to compare effective carbon prices across competitor jurisdictions in these key manufacturing sectors and thus inform current and future policy decisions regarding the level of Singapore's carbon price and wider climate change policy. Barbara was responsible for the Panama study.

Date:	January 2018 – January 2019
Location:	USA
Company:	Public Utility Commission of Ohio
Description:	LEI was engaged in 2018 by the Public Utility Commission of Ohio to perform a management/performance audit of the Alternative Energy Rider of the Ohio Power Company (AEP Ohio). LEI examined processes involved in procuring RECs and SRECs.

LEI compared and benchmarked AEP Ohio RECs and SRECs costs and other operational results against data from public sources. LEI created a working model of the true-up process and provided quantitative results comparing the impact of quarterly versus semi-annual true-up periods on the utility and on ratepayers. Barbara performed analysis on RECs benchmarking, inventory, and compliance, as well as the cost of compliance and the approach used by AEP Ohio to calculate the cost of RPS compliance.

Date:	July – December 2018
Location:	New England, USA
Company:	Confidential client
Description:	LEI was retained to assist in the review of the avoided energy supply costs as reported in the Avoided Energy Supply Cost ("AESC") 2015 - Update of December 16, 2016 and provide independently developed forecasts of energy supply costs and/or wholesale electricity and natural gas prices in New England. As part of the required services, the LEI undertook a review of the AESC and provided expert analysis of the AESC assumptions, methodology and results. LEI also advised the Commission and its staff with respect to the application of the AESC in the context of evaluating the cost effectiveness of energy efficiency measures. In addition, LEI provided independently developed energy supply costs and/or wholesale electricity and natural gas prices for the region that reflect current market conditions and outlooks. Barbara was responsible for the natural gas and other fuels price outlook review and performing natural gas forecast.

Date:	June – December 2017; July – November 2018
Location:	USA
Company:	Confidential client
Description:	LEI was engaged by a public service commission to audit management activities of a major vertically-integrated utility in the MISO region. LEI assessed the utility's practices for economical purchase and use of fuel and electric energy, assessed relevant fuel and energy contract terms, investigated the operations of the utility's coal and nuclear generation units, and reviewed the prudency of coal inventory levels and inventory control procedures. Barbara worked on the procurement and inventory management sections of the audit related to natural gas, oil, and coal.

Date:	July – August 2018
Location:	New York, USA
Company:	Confidential client
Description:	For an international client, LEI prepared a memo reviewing the performance of a generation asset in the NYISO wholesale markets. The memo included a review of the plant's competitive advantages and disadvantages from the point of view of its technology, operational characteristics, fuel procurement options, location with respect to transmission constraints. LEI's analysis also included a view on likely short and medium market conditions, together with potential market developments, that could affect the plant's revenues. Barbara was responsible for the fuels and plant performance sections of the report.

Date: March – August 2018

Location:	USA
Company:	Confidential client
Description:	For a non-governmental organization ("NGO") LEI examined the current and future role of Enbridge Line 5 on oil consumers and producers in the State of Michigan. LEI's analysis covered a) the extent to which refineries which serve Michigan consumers require Enbridge Line 5 to provide crude oil; b) the extent to which consumers of propane in Michigan's Upper Peninsula rely on Enbridge Line 5; and c) the extent to which producers of crude oil in Michigan's Lower Peninsula rely on Enbridge Line 5. Barbara assisted with research tasks and coauthored the report.

Date:	May – July 2018
Location:	Maine, USA
Company:	Confidential client
Description:	LEI was retained to assess the financial viability of select biomass power plants in the next few years and confirm the plant's assertion that a discount on certain transmission costs was required in order to avoid plant closures. Barbara led the engagement, creating an estimated pro forma income statement to assess whether the select biomass plants are expecting to make positive (or negative) gross profit margin in the next few years, 2018-2021. The financial model presented a range of market revenues that the power plants can earn from the sale of energy, capacity, and RECs in ISO-NE's control area, relative to an estimate of going forward operating costs for two power plants. The model included five scenarios.

Date:	January – July 2018
Location:	USA
Company:	Maine PUC
Description:	LEI was retained by the Maine PUC to review and critique the analysis filed by Central Maine Power ("CMP") regarding the benefits to Maine resulting from the New England Clean Energy Connect ("NECEC"), which is a 1,200 MW HVDC Transmission Line from the Quebec-Maine border to Lewiston. The analysis includes work related to the regional energy markets, including the effect of the NECEC on a) wholesale energy, capacity, and ancillary service costs for Maine ratepayers b) impact on price volatility during natural gas price spike events; and c) greenhouse gas (GHG) reduction benefits. In addition, the analysis will also include work related to economic benefits to Maine from the NECEC including a) job creation, both direct and indirect; b) employment impacts from electricity price reductions and associated cost savings; c) economic development benefits and d) municipal tax revenues. Barbara was responsible for the natural gas price outlook review and performing natural gas forecast.

Date:	February – April 2018
Location:	USA
Company:	Columbia University Center for Global Energy Policy
Description:	LEI was engaged by the Columbia University School of International and Public Administration's Center on Global Energy Policy ("CGEP") to conduct econometric analysis of global oil (crude oil and key refined products) demand and its income and

	price drivers. Barbara conducted a portion of the econometric analysis using STATA and coauthored the report.
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Date:	November 2017 – March 2018
Location:	USA
Company:	PacifiCorp
Description:	LEI was retained as an independent evaluator ("IE") by PacifiCorp for its system-wide 2017 Solar RFP. LEI reviewed PacifiCorp's Solar RFP, facilitated and monitored communications between PacifiCorp and bidders, performed a review of the initial shortlist evaluation and scoring, and filed status reports and the IE closing report. Barbara coauthored the status and IE report, and managed the information-gathering and summarizing process, which involved information from over 100 bids, and multiple documents from each bidder.

Date:	August 2017
Location:	Canada
Company:	Confidential client
Description:	For a large utility, LEI performed a detailed bottom-up analysis of the range of costs for building a utility-scale solar farm in a Canadian province. LEI researched potential costs for multiple solar module technologies, interconnection options, and land types. The cost analysis customized the hardware, labor, and other costs into the province's business landscape so as to create an accurate representation of the costs for building a solar generation resource. Barbara assisted on the research, composition of the cost model and final report.

Date:	May 2017 – August 2017
Location:	USA
Company:	Confidential client
Description:	LEI was retained to provide a research paper highlighting the opportunity to evolve system planning practices to a more resilient transmission system in the longer term, one that promotes efficient electricity production and consumption decisions and efficient infrastructure investment. Barbara assisted on the research tasks.

Date:	May 2017
Location:	USA
Company:	Confidential client
Description:	For a private equity client, LEI reviewed all investable energy sectors in the US and Canada (except oil and gas exploration and production). The sectors included: electricity generation (natural gas, wind, solar, hydro), AMI, distributed Resources, demand response, retail and gentailers, gas LDCs, gas storage, gas pipeline transportation, LNG-related infrastructure, vertically-integrated utilities, electric distribution, and water utilities. LEI assessed the investment potential of each sector for the next five years and proposed a methodology to screen and identify investment opportunities and execute on these opportunities. Barbara was responsible for the electric generation sector and the Alaska regional study.

Date:	April 2017
Location:	USA
Company:	Confidential client
Description:	For a private developer, LEI reviewed the eligibility of small (less than 25 MW) run-of- river hydroelectric electric generation facilities to provide ancillary services in the ISO- NE, MISO, NYISO, and PJM jurisdictions. Barbara assisted with research tasks.

Date:	December 2015 – April 2017
Location:	Canada
Company:	Ontario Power Generation ("OPG")
Description:	LEI prepared a report for OPG entitled "Empirical Analysis of Total Factor Productivity Trends in the North American Hydroelectric Generation Industry." The purpose of this report was to share findings from LEI's total factor productivity ("TFP") study, which estimated TFP trends for a select group of peers from the North American hydroelectric generation industry. Data for this study covered an eleven-year period from 2002-2012. This study was further updated for newly available data (encompassing operating costs and other statistics for calendar years 2013 and 2014). LEI also supported OPG through 2017 in recommending an appropriate X factor and I factor to use in a I-X regime for hydroelectric generation. Barbara coauthored the report and assisted on information- gathering.

Date:	December 2016
Location:	USA
Company:	Confidential client
Description:	In 2014, LEI assessed the impact of the construction of the 1000 MW Pacifico HVDC transmission interline between Southern Peru and Northern Chile. LEI also provided due diligence support and market analysis for the Peruvian and Chilean electricity markets to the team of investors backing the project. In 2016, the model was updated to the current market condition. Barbara assisted with research tasks.

Date:	July – December 2016
Location:	USA
Company:	Confidential client
Description:	LEI was retained by a transmission developer to serve as Independent Examiner for a proposed merchant transmission project open solicitation process. The project entailed designing the solicitation process, meeting with potential shippers on the line to garner early interest, drafting announcements and press releases, conducting information sessions, updating the solicitation website, evaluating and ranking bids, assisting both bilateral negotiations with shippers, and submitting a report to FERC as part of the developers' Section 205 filing. Barbara coauthored the IE report and managed the information-gathering.

Date:	June 2016
Location:	USA
Company:	Confidential client

Description:	LEI was retained by a transmission utility to provide an overview of resources in the Chicago area and the Commonwealth Edison ("ComEd") zone and analyze the
	congestion of several nodes within the Chicago area and shorelines sites of Lake Michigan. Barbara assisted with research tasks.

Date:	June 2016
Location:	Brazil
Company:	Confidential client
Description:	For a Canadian electricity transmission company, Barbara conducted theoretical and empirical analysis of the Brazilian Electricity Market Credit Crisis highlighting interesting lessons for the Alberta market. Topics explored include: credit/financing issues, system reliability, government interventions, power market risks, resources diversity.

Date:	April – May 2016	
Location:	lultiple	
Company:	TransAlta	
Description:	LEI was retained to provide ongoing research, analytical and advisory support to TransAlta as the Alberta government implements its climate change policy, which will shut down coal plants early, ramp up renewable generation, and put in place a province wide carbon tax. Part of the engagement was to perform a case study-oriented comparative review of ancillary services in North America and abroad. Barbara was responsible for the Ireland case study.	

Date:	March 2016
Location:	Canada
Company:	Alberta Balancing Pool
Description:	LEI was retained by the Alberta Balancing Pool to provide wholesale energy price forecasts and market revenue projections over the period 2017-2020 for various generating facilities operating in the Alberta. LEI ran multiple sensitivities accounting for changes in ownership and dispatch rights, facility decommission and carbon policy changes. LEI relied on its proprietary dispatch simulation model, POOLMod applying Conjecture theoretical approach. Barbara assisted with research tasks.

Date:	October – November 2015
Location:	Multiple
Company:	Confidential client
Description:	LEI was retained as part of a consortium to support an energy product manufacturing firm assess the market for solar thermal technologies, with a focus on an economic assessment of solar thermal technology, assessing the value contribution of the different components of the value chain creating a molten thermal solar plant. In addition, the client asked LEI to provide support to developing business strategies for this market. LEI's conducted the analysis in 3 out of 5 high priority markets - Saudi Arabia, Morocco, and Chile. More specifically we assessed the economics for solar thermal in each market, commented on the general perception of the technology and provided a comprehensive

	brief on the rules governing the market access. Barbara was responsible for the Chilean
	market.

Date:	June – October 2015
Location:	USA
Company:	Confidential client
Description:	LEI was retained by the largest electric utility company in Malaysia, to conduct a capacity building workshop on performance-based regulation ("PBR") and technical visits to utilities and regulators worldwide that are operating under PBR-like regimes. Barbara presented to TNB's traveling contingent on PBR Requirements standards across different jurisdictions and on fundamental of Tariff Design.

Date:	June 2015	
Location:	USA	
Company:	Confidential client	
Description:	LEI was retained to categorize the different plants in PJM into self-supply, merchant or under PPA. Barbara assisted with research tasks.	

Date:	May – June 2015
Location:	USA
Company:	Confidential client
Description:	LEI was engaged by a private equity company to provide a briefing paper that compares "The Opportunities of the Buy versus Build Investment Decision." The paper contains quantitative and qualitative research and analysis, based on market data on purchase prices from recent transactions (focused on New York, New England, and PJM), versus the cost of new build assets. Barbara assisted with research tasks.

Date:	April 2015
Location:	Colombia
Company:	Confidential client
Description:	LEI was hired by a financial investor to provide an understanding of the dynamics underpinning hydro-dominated power markets as opposed to thermal systems. As part of this project, LEI reviewed in detail the dynamics and key drivers of energy markets in a sample of Latin America countries including Colombia, Panama, Brazil and Chile. Colombia was the point of focus of the report, in this respect LEI compared and contrast several aspects of the Colombian markets to other jurisdictions and created a scoring card to evaluate Colombia against similar jurisdictions. Barbara assisted with research tasks and coauthored the report.

Date:	January – February 2015	
Location:	USA, Canada and Mexico	
Company:	Confidential client	

Description:	LEI was retained by the client to conduct a mini-workshop to discuss the market
	opportunities and risks on five proposed transmission projects in the US and Mexico.
	Barbara was involved in the analysis of the Mexican projects.

# 6.3 Jingyun Huang (Angela)

# Research Associate, London Economics International, LLC



### **KEY QUALIFICATIONS:**

Jingyun is a Research Associate at London Economics International LLC ("LEI") Boston Office, where she applies her knowledge and analytical skills in energy markets and brings experience in energy transitions to the firm's engagements with government bodies, regulators, utilities and private equity firms on issues regarding market and tariff design, project evaluations, wholesale price analysis, and utility management/performance auditing. Jingyun is LEI's electricity market modeler for NYISO, responsible for analyzing changes in market rules and system dynamics.

Jingyun received her Master of Arts in International Relations from Johns Hopkins University, School of Advanced International Studies in 2022, concentrating in Energy, Resources, and Environment, and holds a Bachelor of Laws in Political Science from Peking University. Prior to LEI, she worked at International Energy Agency, focusing on energy transition issues in China and was responsible for the agency's stakeholder engagement in Asia Pacific. She has also worked as a Graduate Consultant for World Bank Group investigating Kazakhstan's oil and gas sector. Jingyun is fluent in English and Mandarin Chinese.

Institution	Johns Hopkins University - School of Advanced Studies
Date:	May 2022
Degree(s) or Diploma(s) obtained:	M.A Master of Arts in International Economics and Relations
Institution	Peking University
Date:	July 2020
Degree(s) or Diploma(s) obtained:	L.L.B. – Bachelor of Laws in Political Science
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Institution	Columbia University
Date:	May 2019
Degree(s) or Diploma(s) obtained:	Semester Exchange

### **EDUCATION:**

### **EMPLOYMENT RECORD:**

Date:	August – Present	
Location:	Joston, MA	
Company:	London Economics International LLC	

Position: Research Associate
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Date:	February 2022 – May 2022
Location:	Bonn, Germany (Remote)
Company:	United Nations Climate Change (UNFCCC)
Position:	Capacity-building and Negotiations Intern

Date:	January 2022 – May 2022
Location:	Washington DC, United States
Company:	World Bank Group
Position:	Graduate Consultant

Date:	July 2021 – January 2022
Location:	Paris, France
Company:	International Energy Agency
Position:	Policy Analyst

# **RECENT PROJECT EXPERIENCE:**

Date:	September 2022 - present
Location:	New York
Company:	LEI's Continuous Modeling Initiative (CMI)
Description:	As lead New York market modeler, Jingyun tracks and evaluates the impact of on-going structural and regulatory changes in the electricity market to produce detailed price forecast and associated analyses on an ongoing semi-annual basis using LEI's in-house price forecast software, POOLMod.

Date:	November 2022 – January 2023
Location:	New York
Company:	Confidential client (electric utility)
Description:	Modeling of ELCC Accreditation Curve for Battery Storage
	LEI was retained by a large electric utility to provide due diligence support on their renegotiation of long-term contracts. The utility aimed to commercialize a battery storage project in NYISO by 2026. Jingyun analyzed the key aspects of NYISO's accreditation proposal and how it would affect battery energy storage, and used ELCC approach to estimate the potential Capacity Accreditation Factor of the project in multiple capacity zones, in turn to derive the project's UCAP for the considered years.

Date:	October 2022 – January 2023
Location:	North Dakota
Company:	North Dakota Public Service Commission
Description:	Montana-Dakota Utilities Rate Case
	LEI was engaged with the North Dakota Public Service Commission as an independent technical consultant, supporting the Commission's rate case involving Montana-Dakota Utilities. LEI examined key components of the rate case, which included the depreciation study, tax rates, environmental upgrades, transmission investment, the ROE/common equity ratio, amortization for early retirement of coal plants, and impacts on residential rates versus impacts on other classes of service. LEI prepared data requests, and provided written and oral testimony. Jingyun worked on the sections related to transmission investments and riders, as well as taking charge of the tracking system of data requests. [Case No. PU-22-194]

Date:	August 2022 – ongoing
Location:	Mississippi
Company:	Mississippi Public Service Commission
Description:	Management Audit of Entergy Mississippi
	LEI was engaged to conduct the annual fuel procurement and management audit of Entergy Mississippi. The LEI team assessed a complex array of issues including the Company's organization and staffing, risk management and company controls, coal procurement and inventory management, coal transportation, natural gas procurement and trading, plant operations and generation portfolio management, energy procurement and trading, and costs associated with the Grand Gulf nuclear plant. LEI prepared a comprehensive report detailing its analysis, findings, and recommendations, and appeared before the Mississippi Public Service Commission to present its findings and recommendations. Jingyun investigated in the nuclear plant and power purchase agreement, analyzing their nuclear fuel cycle, purchasing process, responds to the market changes, and nuclear fuel costs and efficiency as well as the cost and revenues under the power purchase agreement for Grand Gulf.

Date:	August 2022 – ongoing
Location:	Maine
Company:	Maine Public Utilities Commission
Description:	CMP Investment Incentives
	LEI assisted the Maine PUC in its investigation of Central Maine Power Company management issues and related ratemaking and performance incentive mechanisms. Ultimately, the Commission's goal was to determine whether the rate plan proposed by CMP would be more suitable than the current cost-of-service rate plan under which CMP operates, given Avangrid/Iberdrola's incentives to invest in CMP. Jingyun developed detailed case studies of performance-based ratemaking regimes in New York and other US jurisdictions, and the role and effectiveness of performance incentives such as storm response mechanism in the regimes.